

Financial Year  
Ended March 2023

# Business Result

May 10<sup>th</sup>, 2023

**Shin-Etsu**

Shin-Etsu Polymer Co., Ltd.

Listing code : 7970



# Contents

- 1. Main Points of Consolidated Financial Results**
- 2. Summary of Consolidated Financial Results**
- 3. Changes in Consolidated Financial Results**
- 4. Summary of Performance by Business Segment**
- 5. Financial Results by Business Segment**

Electronic Devices

Precision Molding Products

Housing & Living Materials

- 6. Financial Statements**

Comparative Balance Sheet

Comparative Statement of Income

Statement of Cash Flows

- 7. Financial Forecasts**

- 8. Capital Expenditure, Depreciation,  
Research & Development Cost**

## **【Company Overview】**

Profile

Business Segment

Technological Development

Global Network

## **【Reference Materials】**

Financial Summary

Quarterly Changes by Business Segment

Changes in Dividends

Forward-Looking Statements

# 1. Main Points of Consolidated Financial Results

Demand in the automotive industries recovered.



**Shipments of automotive key switches  
were recovered.**

High level of demand in the semiconductor industries continued.



**Shipments of semiconductor-related containers,  
mainly for 300mm wafers, performed well.**

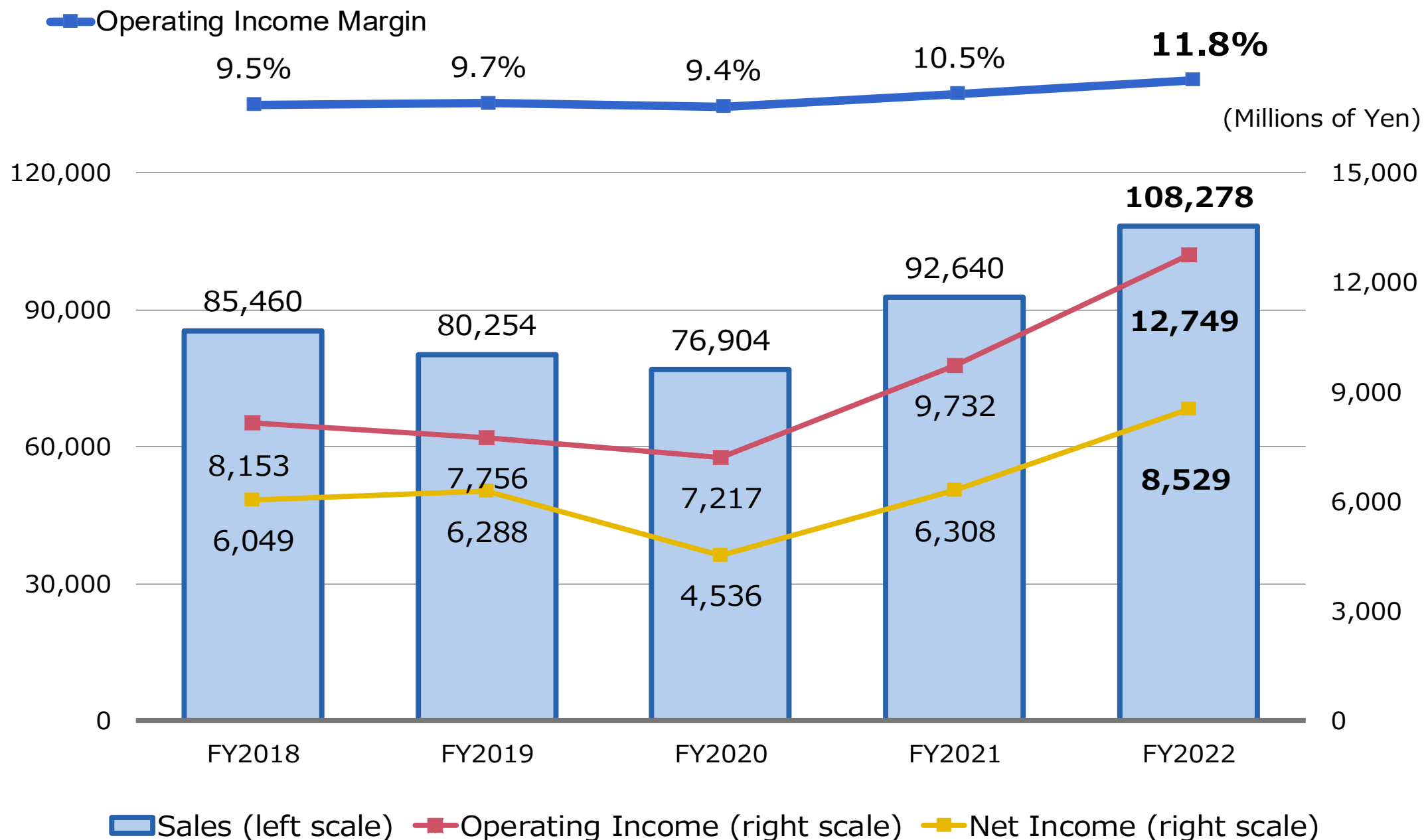
## 2. Summary of Consolidated Financial Results

(Millions of Yen)

		FY 2021	FY 2022	Change	
<b>Net sales</b>		<b>92,640</b>	<b>108,278</b>	<b>15,638</b>	<b>16.9%</b>
<b>Operating income</b>		<b>9,732</b>	<b>12,749</b>	<b>3,017</b>	<b>31.0%</b>
<b>Ordinary income</b>		<b>10,129</b>	<b>12,986</b>	<b>2,856</b>	<b>28.2%</b>
<b>Net income</b>		<b>6,308</b>	<b>8,529</b>	<b>2,221</b>	<b>35.2%</b>
<b>Net Income per share (yen)</b>		<b>78.2</b>	<b>105.7</b>	<b>27.5</b>	<b>35.2%</b>
<b>Dividend per share (yen)</b>		<b>26.0</b>	<b>38.0</b>	<b>12.0</b>	<b>46.2%</b>
<b>Exchange Rate</b> (Yen/US Dollar)	Jan.-Dec. (Avg.)	<b>109.8</b>	<b>131.4</b>	<b>21.6</b>	-
	Apr.-Mar. (Avg.)	<b>112.4</b>	<b>135.5</b>	<b>23.1</b>	-

Notes: Average exchange rates for January - December are used when converting the income statements of overseas subsidiaries into yen.

# 3. Changes in Consolidated Financial Results

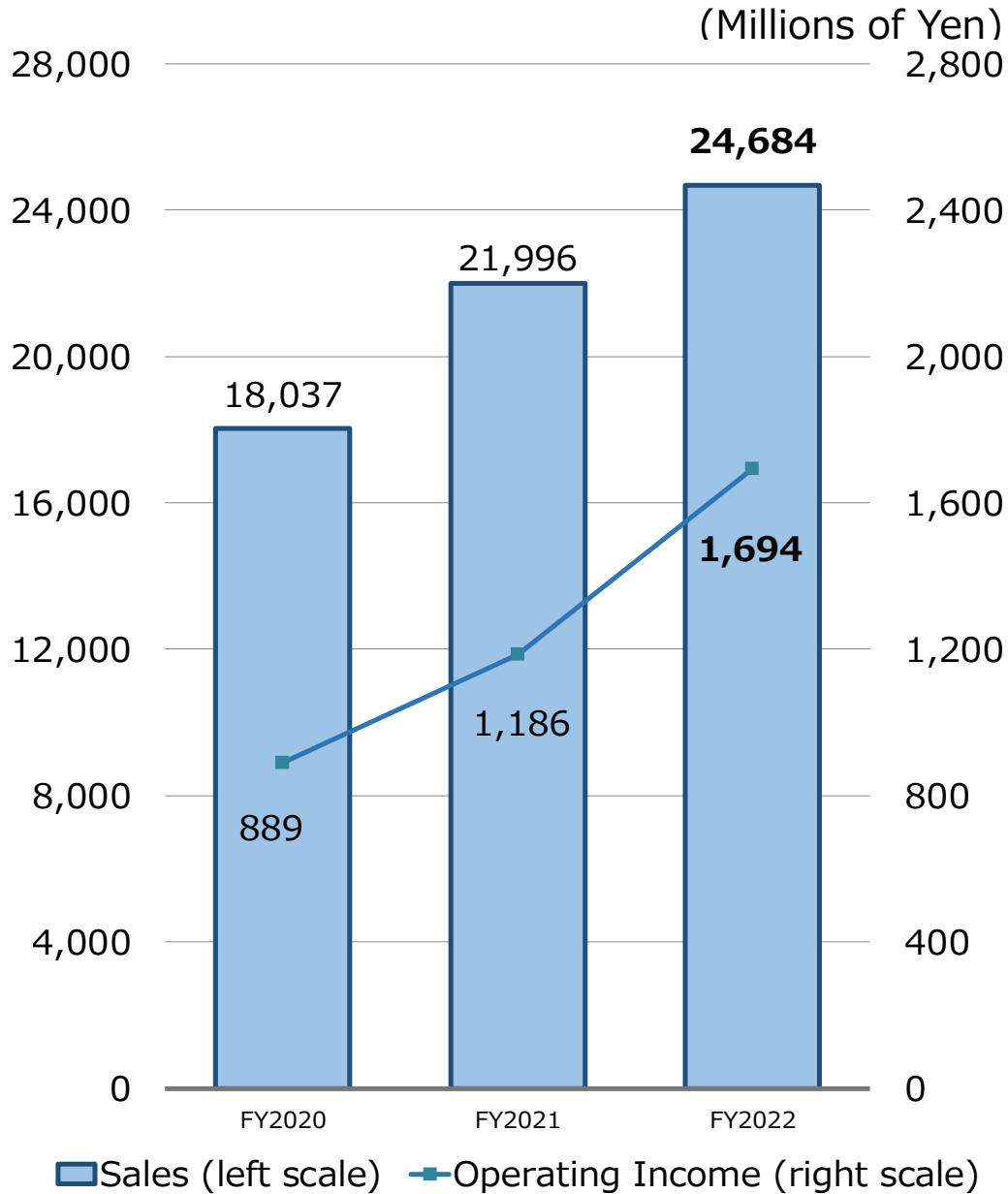


## 4. Summary of Performance by Business Segment

(Millions of Yen)

	Sales				Operating Income			
	FY2021	FY2022	Change		FY2021	FY2022	Change	
Electronic Devices	21,996	24,684	2,688	12.2%	1,186	1,694	508	42.8%
Precision Molding Products	42,147	50,021	7,874	18.7%	7,658	9,867	2,209	28.8%
Housing & Living Materials	21,406	26,236	4,830	22.6%	485	909	424	87.4%
Others	7,090	7,336	246	3.5%	400	278	△ 122	△ 30.5%
<b>Total</b>	<b>92,640</b>	<b>108,278</b>	<b>15,638</b>	<b>16.9%</b>	<b>9,732</b>	<b>12,749</b>	<b>3,017</b>	<b>31.0%</b>

# 5. Financial Results by Business Segment Electronic Devices



## ■ Input devices

Shipments of key switches for automobiles recovered, and sales of touchpads for slim notebook personal computers were well.

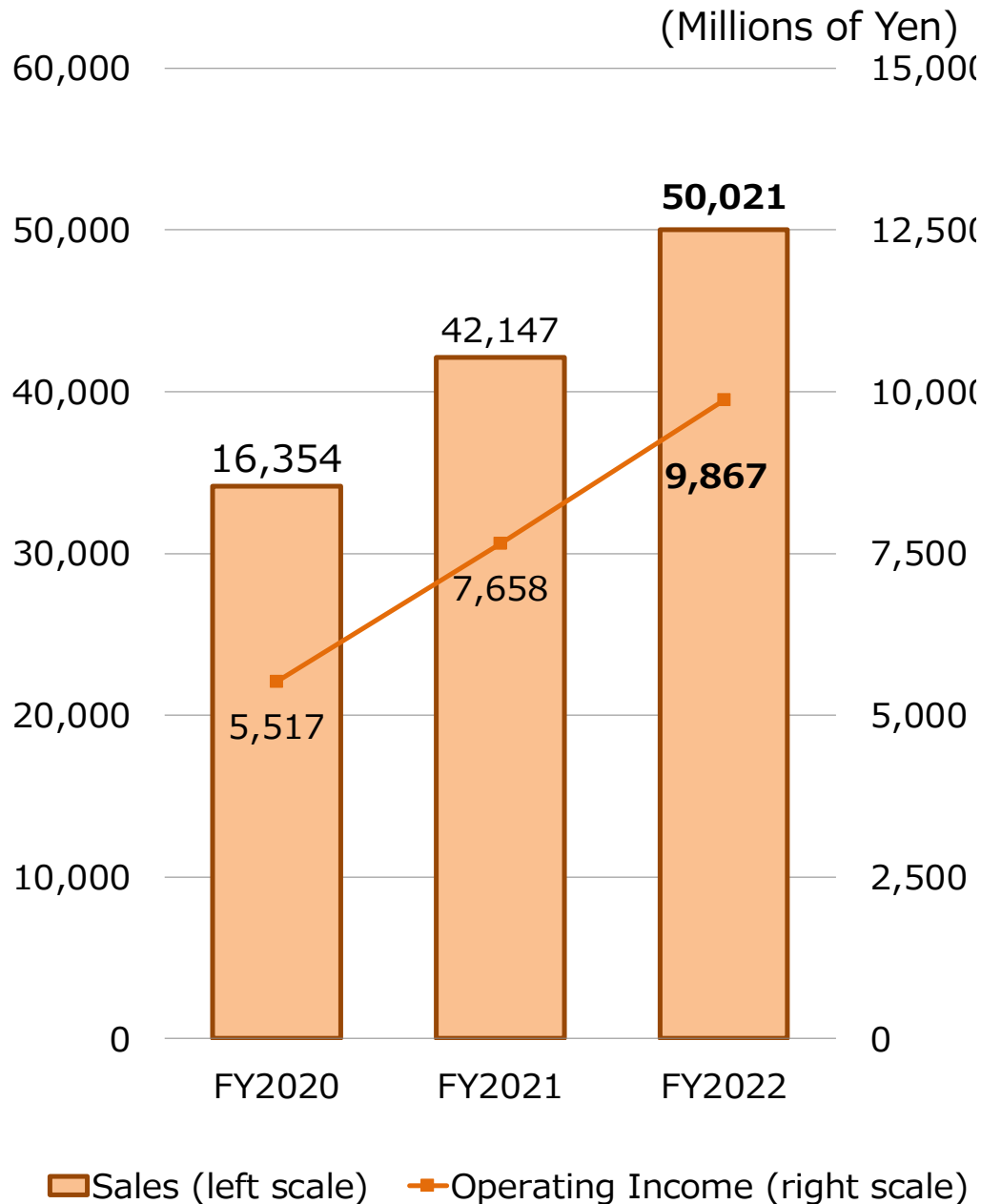
## ■ Display-related products

Shipments of LCD connectors failed to increase, and sales of view/light path control film (VCF) increased.

## ■ Component related products

Shipments of wipers for automobiles and other automobile-related products were strong.

# 5. Financial Results by Business Segment Precision Molding Products



## ■ Semiconductor-related containers

Shipments of 300mm wafer shipping containers were mainly strong.

## ■ OA device components

Shipments of mainstay rollers for laser printers were strong, and rollers for MFPs were increased.

## ■ Carrier tape related products

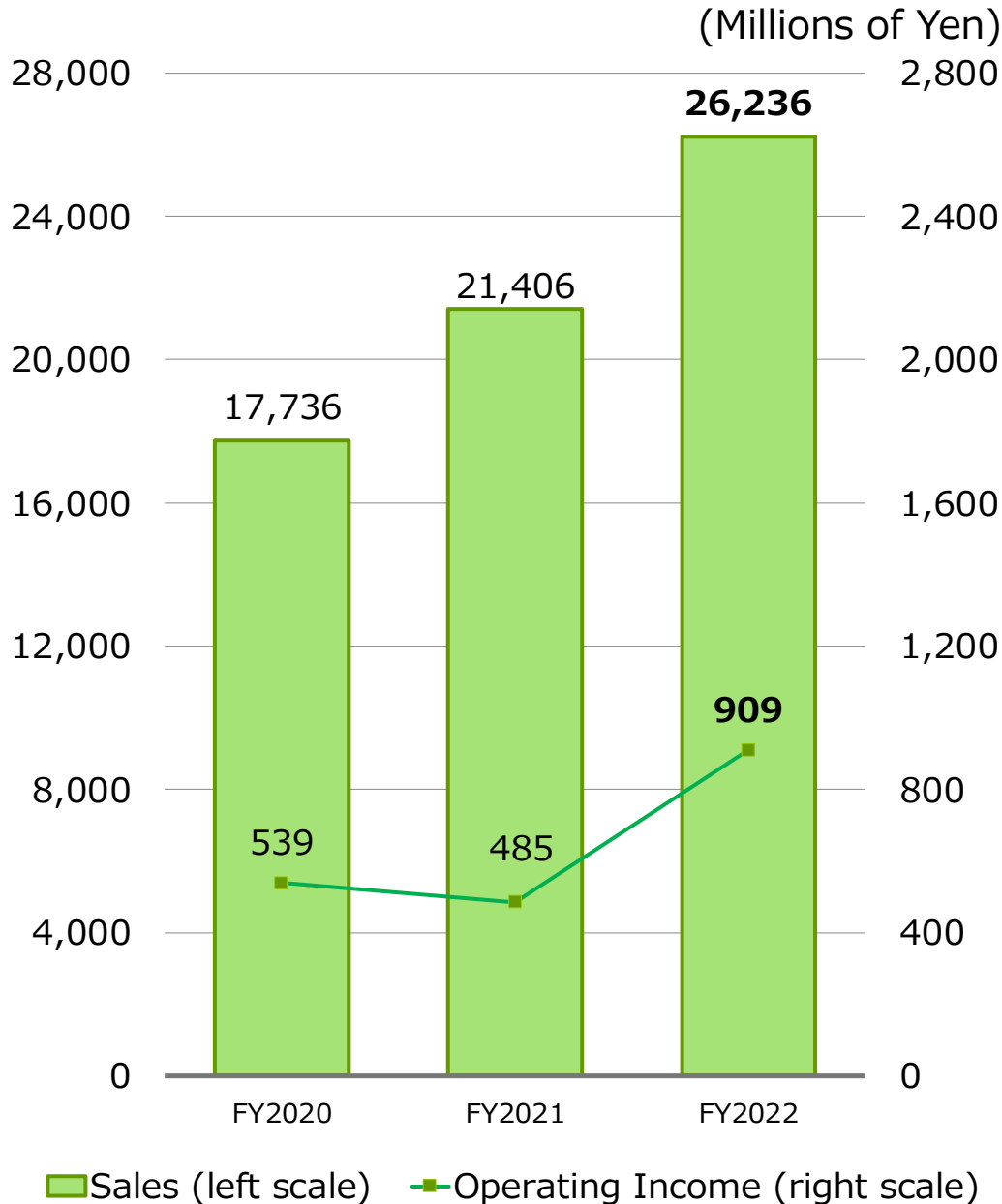
Demand for electronic components for smartphones were sluggish.

## ■ Silicone rubber molded products

Shipments of medical-related products were increased.



# 5. Financial Results by Business Segment Housing & Living Materials



## ■ Wrapping film

Shipments were Increased due to the consolidation of KitcheNista Co., Ltd. Sales prices have been revised.

## ■ Functional compound

Sales to overseas customers were well, and for semiconductor equipment and robot cables were strong.

## ■ Construction material products

Sales prices of Corrugated sheets, Sealants, and PVC pipes have been revised.

## ■ Conductive polymer

Shipments for automotive electronic components were strong.

# 6. Financial Statements Comparative Balance Sheet

(Millions of Yen)

		As of End of Mar. 2022	As of End of Mar. 2023	Change
<b>Current Assets</b>	Cash and deposits	48,749	46,900	△ 1,849
	Notes and accounts receivable - trade	25,096	28,255	3,159
	Electronically recorded monetary claims -operating	14,898	19,631	4,733
	Inventory assets	2,200	3,285	1,085
	<b>Total</b>	<b>90,945</b>	<b>98,072</b>	<b>7,127</b>
<b>Non-current Assets</b>	Property, plant and equipment	27,164	33,689	6,525
	Intangible assets	2,301	872	△ 1,429
	Other	2,165	2,730	565
<b>Total</b>	<b>31,632</b>	<b>37,292</b>	<b>5,660</b>	
<b>Total assets</b>		<b>122,577</b>	<b>135,364</b>	<b>12,787</b>
<b>Current Liabilities</b>	Notes and accounts payable - trade	15,702	18,014	2,312
	Electronically recorded obligations - operating	10,004	9,475	△ 529
	<b>Total</b>	<b>25,707</b>	<b>27,489</b>	<b>1,782</b>
<b>Non-current Liabilities</b>	Net defined benefit liability	1,303	1,335	32
	Other	1,229	1,410	181
<b>Total</b>	<b>2,533</b>	<b>2,746</b>	<b>213</b>	
<b>Total liabilities</b>		<b>28,240</b>	<b>30,236</b>	<b>1,996</b>
<b>Total net assets</b>		<b>94,337</b>	<b>105,128</b>	<b>10,791</b>
<b>Total liabilities and net assets</b>		<b>122,577</b>	<b>135,364</b>	<b>12,787</b>

# 6. Financial Statements Comparative Statement of Income

(Millions of Yen)

	FY2021	FY2022	Change	
<b>Net sales</b>	<b>92,640</b>	<b>108,278</b>	<b>15,638</b>	<b>16.9%</b>
Cost of sales	63,499	74,546	11,047	17.4%
Selling, general and administrative expenses	19,408	20,982	1,574	8.1%
<b>Operating income</b>	<b>9,732</b>	<b>12,749</b>	<b>3,017</b>	<b>31.0%</b>
Non-operating income	543	583	40	7.4%
Non-operating expenses	145	346	201	138.6%
<b>Ordinary income</b>	<b>10,129</b>	<b>12,986</b>	<b>2,857</b>	<b>28.2%</b>
Extraordinary income	27	3	△ 24	△ 88.9%
Extraordinary loss	744	1,616	872	117.2%
<b>Income before income taxes and minority interests</b>	<b>9,413</b>	<b>11,373</b>	<b>1,960</b>	<b>20.8%</b>
Income taxes - current	2,541	3,307	766	30.1%
Income taxes - deferred	563	△ 463	△ 1,026	-
<b>Net income</b>	<b>6,308</b>	<b>8,529</b>	<b>2,221</b>	<b>35.2%</b>

## 6. Financial Statements Statement of Cash Flows

(Millions of Yen)

	FY2021	FY2022
Cash flows from operating activities	9,759	9,124
Cash flows from investing activities	△ 9,664	△ 11,200
Cash flows from financing activities	△ 2,364	△ 2,498
Cash and cash equivalents at end of period	45,848	43,843

# 7. Financial Forecasts

(Millions of Yen)

	FY2022	FY2023 (Forecast)	Change	
Net sales	108,278	111,000	2,722	2.5%
Operating income	12,749	13,000	251	2.0%
Ordinary income	12,986	13,000	14	0.1%
Net income	8,529	9,000	471	5.5%
Net income per share (Yen)	105.7	111.2	6.0	5.2%
Dividend per share (Yen)	38.0	44.0	6.0	15.8%

## 8. Capital Expenditure, Depreciation, Research & Development Costs

	FY2019	FY2020	FY2021	(Millions of Yen) FY2022 (Forecast)
Capital Expenditure	3,032	3,147	6,107	15,000
Depreciation	3,939	3,511	3,543	3,900
R&D Costs	3,896	3,588	3,454	3,600

### <TOPICS>

- Production capacity for shipping containers for 300mm wafers is currently increasing.

Itoigawa Factory Expansion : Phase 1 completed and in operation, Phase 2 scheduled to start operation in early 2024.

Tokyo Factory New production building : Scheduled to start operation in the fall of 2025.

The slide features a light blue background with a grid pattern. A large, semi-transparent globe is centered on the left side, showing the Americas. A dark blue curved line arches over the globe. On the right, there is a complex network of white and yellow lines representing a circuit or data flow. A dark blue horizontal bar is positioned across the middle-left, containing the text.

# Company Overview

# 【Company Overview】 Profile

**Shin-Etsu Polymer was established in 1960 as a manufacturer of polyvinyl chloride (PVC) products. Since then, we have developed applications using silicone and various plastics for our fundamental technologies involving materials and compounding, design, molding processes, and evaluation and analysis.**

**As a manufacturer of molded plastic products, we meet diverse customer needs in a wide array of fields from automobiles and information devices to semiconductors and construction materials.**

<b>Established</b>	September 15, 1960, as a wholly owned subsidiary of Shin-Etsu Chemical Co., Ltd.
<b>Main businesses</b>	Manufacture and sale of resin processed products Operates businesses in a wide array of fields from electric and electronic devices to construction materials
<b>Paid-in capital</b>	11,635 million yen
<b>Number of subsidiaries</b>	17
<b>Number of employees</b>	4,706 (consolidated), 1,005 (non-consolidated)

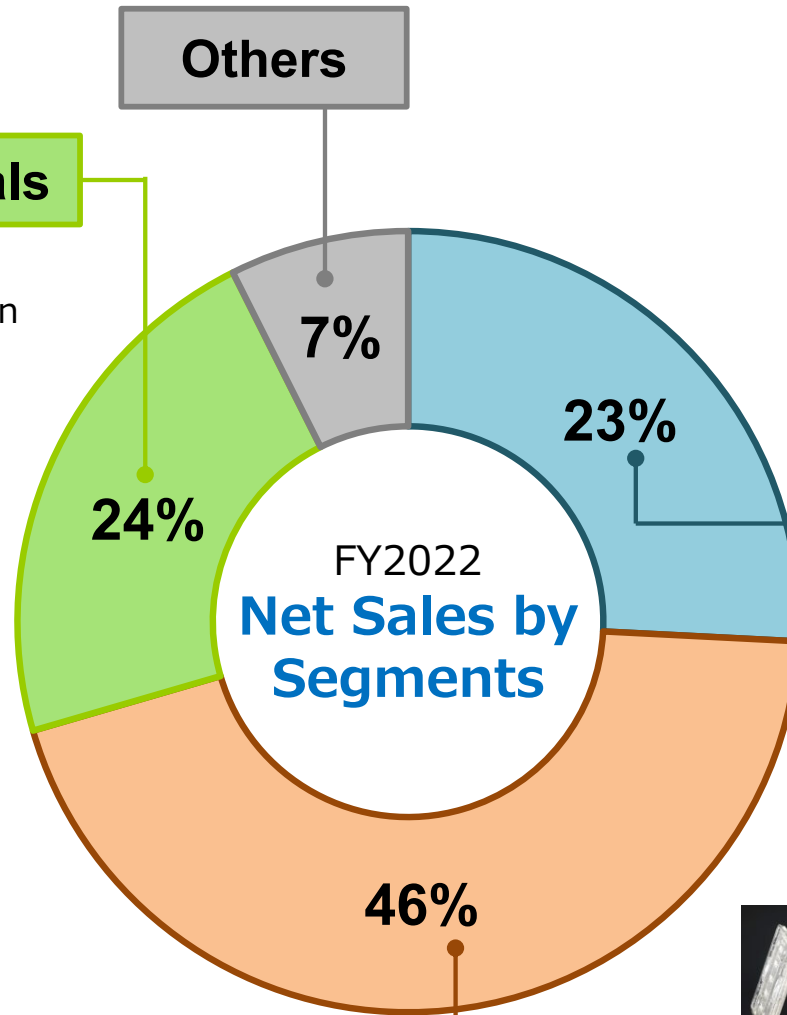
(As of March 31, 2023)



# 【Company Overview】 Business Segment

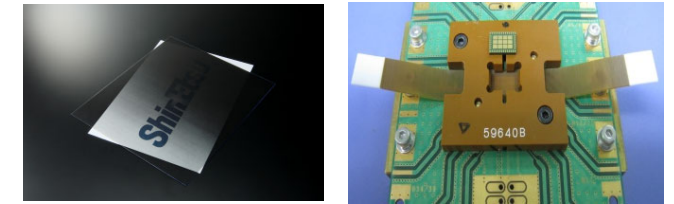
## Housing & Living Materials

Providing wrapping films for the retail and food service industry, construction materials such as PVC pipes and functional compounds



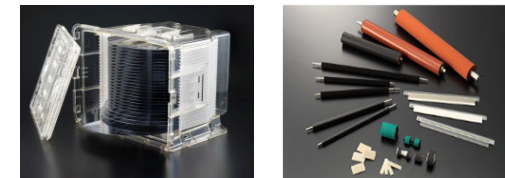
## Precision Molding Products

Providing shipping and carrying containers for semiconductor silicon wafers and parts for medical equipment using silicone rubber



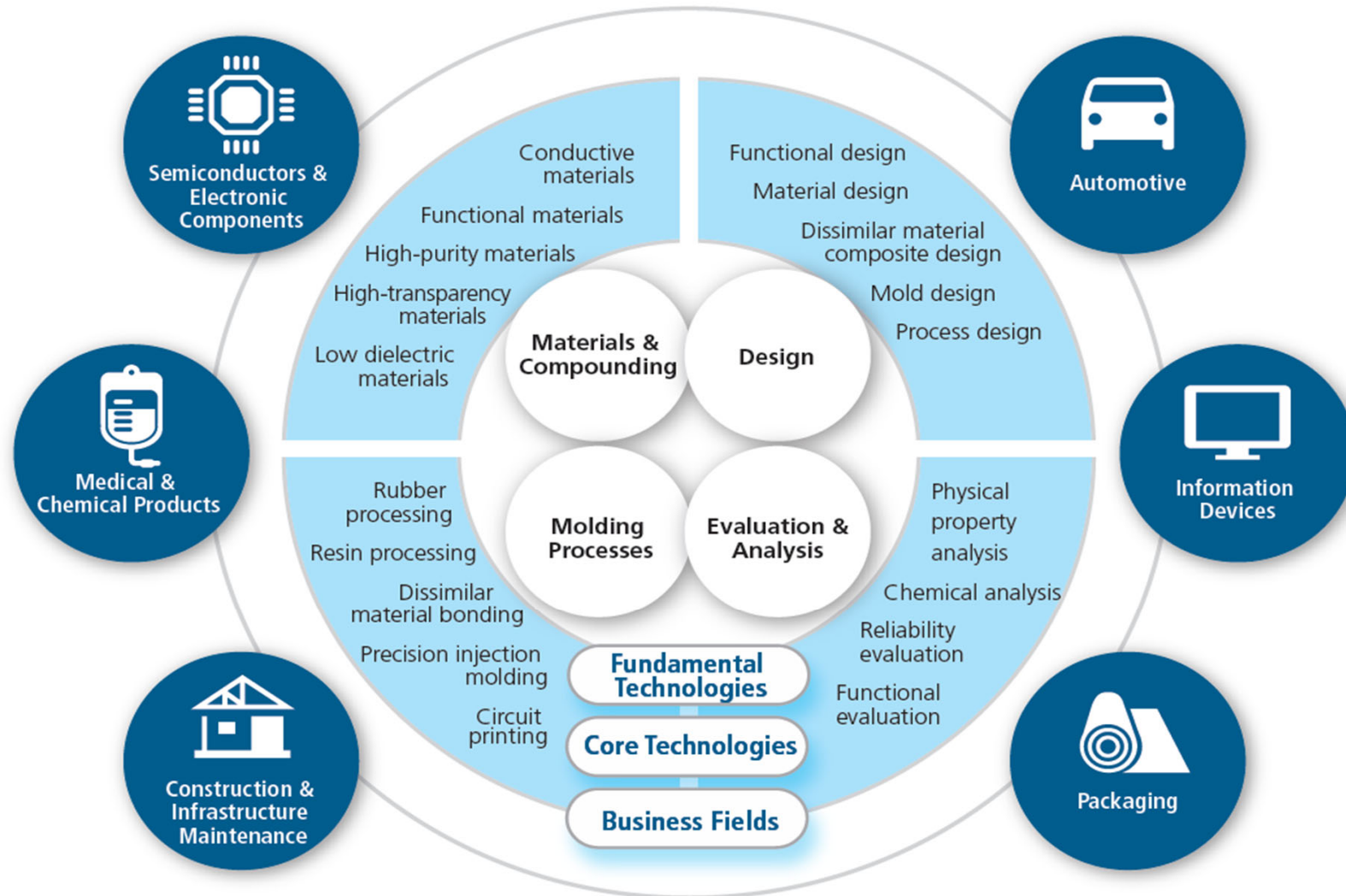
## Electronic Devices

Leading company-wide overseas business in electronics fields such as input components for automobiles and information devices



# 【Company Overview】 Technological Development

## Technological Strengths as a Manufacturer of Molded Plastic Products



# 【Company Overview】 Global Network

## Ability to Meet Global Needs

(As of September 30, 2020)

Overseas

**15** Locations

- Shin-Etsu Polymer Europe B.V.
- Shin-Etsu Polymer Hungary Kft.

Shin-Etsu Polymer Shanghai Co.,Ltd.  
Suzhou Shin-Etsu Polymer Co.,Ltd.

- Dongguan Shin-Etsu Polymer Co.,Ltd.
- Shin-Etsu Polymer Taiwan Ltd.
- Shin-Etsu Polymer Hong Kong Co., Ltd.
- Shin-Etsu Polymer Vietnam Co., Ltd.
- Shin-Etsu Polymer (Thailand) Ltd.
- Hymix Co., Ltd.
- Shin-Etsu Polymer India Pvt. Ltd.
- Shin-Etsu Polymer (Malaysia) Sdn. Bhd.
- Shin-Etsu Polymer Singapore Pte. Ltd.
- PT. Shin-Etsu Polymer Indonesia


Shin-Etsu Polymer America, Inc.

Japan

**8** Locations

- Kodama Plant
- Itoigawa Plant
- Shiojiri Plant
- Tokyo Plant
- Nanyo PLant
- Head Office
- Shin-Etsu Finetech Co., Ltd.
- Kitche Nista Co., Ltd.

- Production
- Sales

The graphic features a central white globe showing the Americas, set against a teal background with a grid and circuit-like patterns. A dark teal curved line arches over the globe. A dark blue horizontal bar on the left contains the text 'Reference Materials' in white. The background is decorated with various teal and white geometric shapes, including squares and lines, some resembling a circuit board or data network.

# Reference Materials

# 【Reference Materials】 Financial Summary

(Millions of Yen)

	FY2018	FY2019	FY2020	FY2021	FY2022
Net sales	85,460	80,254	76,904	92,640	108,278
Operating income	8,153	7,756	7,217	9,732	12,749
Ordinary income	8,026	8,097	7,021	10,129	12,986
Net income	6,049	6,288	4,536	6,308	8,529
Total assets	107,032	105,378	108,212	122,577	135,364
Net assets	80,560	84,538	86,677	94,337	105,128
Equity ratio	75.1%	80.0%	79.8%	76.7%	77.4%
Net income per share (yen)	74.27	77.55	56.09	78.15	105.68
Dividend per share (yen)	16.00	18.00	20.00	26.00	38.00
Operating margin	9.5%	9.7%	9.4%	10.5%	11.8%
ROE - Return (Net income) on equity	7.7%	7.6%	5.3%	7.0%	8.6%
ROA - Return (Ordinary income) on assets	7.6%	7.6%	6.6%	8.8%	10.1%
Number of employees	4,614	4,655	5,089	5,157	4,706

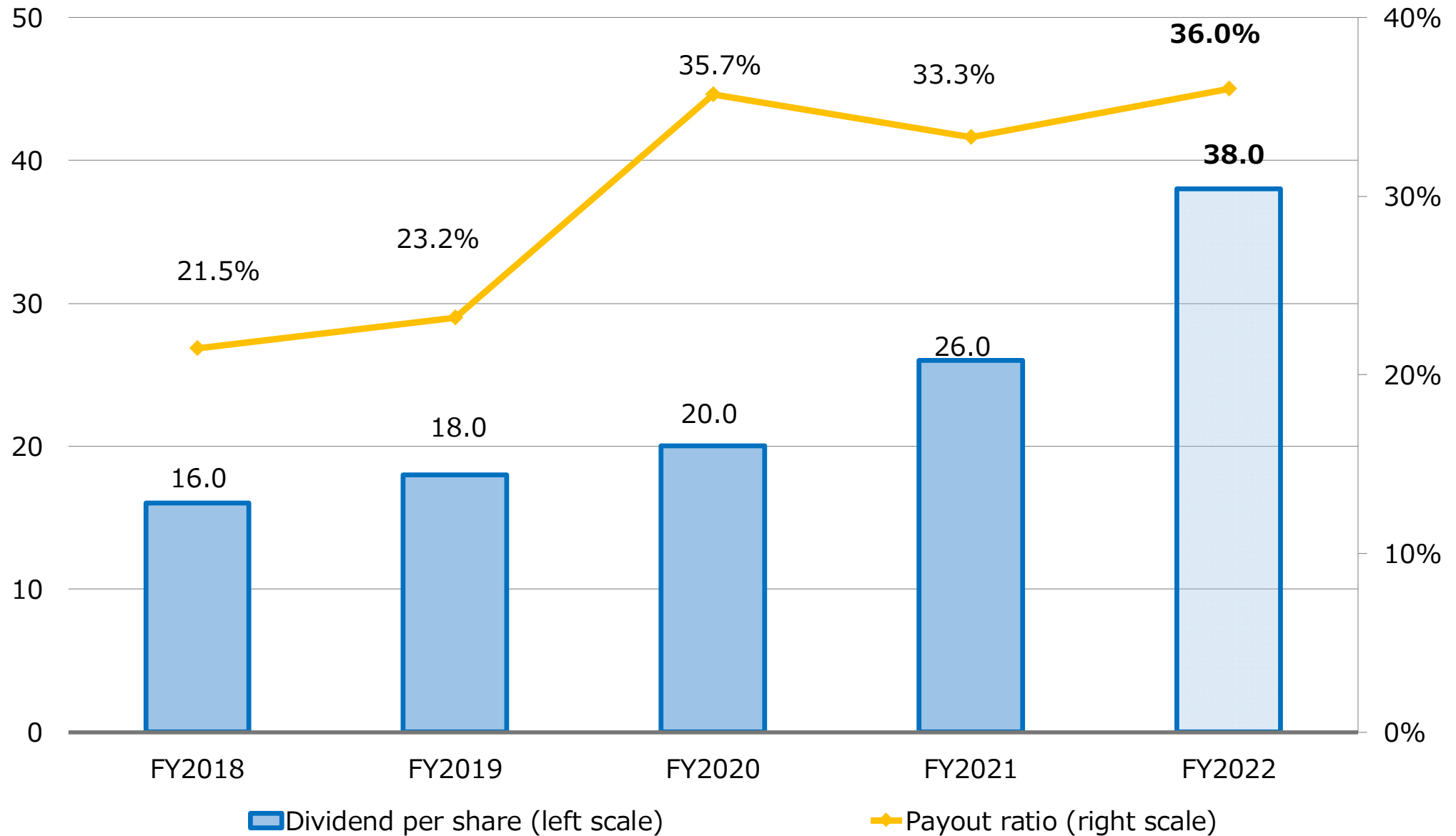
# 【Reference Materials】 Quarterly Changes by Business Segment

(Millions of Yen)

		FY2021						FY2022					
		1Q	2Q	1st half	3Q	4Q	2nd half	1Q	2Q	1st half	3Q	4Q	2nd half
<b>Electronic Devices</b>	Net Sales	5,598	5,664	11,262	5,389	5,346	10,735	5,601	6,286	11,887	6,839	5,959	12,798
	Operating Income	339	353	692	315	180	495	369	449	818	621	255	877
<b>Precision Molding Products</b>	Net Sales	9,265	10,260	19,525	11,562	11,059	22,622	11,421	12,952	24,373	14,031	11,617	25,648
	Operating Income	1,619	1,763	3,382	2,171	2,106	4,277	2,693	2,559	5,252	2,943	1,672	4,615
<b>Housing &amp; Living Materials</b>	Net Sales	4,824	4,860	9,684	6,260	5,463	11,722	6,478	6,503	12,981	7,024	6,232	13,255
	Operating Income	232	132	364	305	(183)	122	323	120	443	463	4	466
<b>Others</b>	Net Sales	1,350	1,898	3,248	1,959	1,884	3,842	1,727	1,581	3,308	1,732	2,296	4,028
	Operating Income	50	95	145	82	174	256	86	45	131	79	69	148
<b>Total</b>	Net Sales	21,037	22,682	43,719	25,170	23,752	48,921	25,227	27,322	52,549	29,626	26,104	55,729
	Operating Income	2,239	2,343	4,582	2,874	2,276	5,150	3,470	3,174	6,644	4,106	2,000	6,106

# 【Reference Materials】 Changes in Dividends

Unit : Yen





## **Forward-Looking Statements**

This document contains information about Shin-Etsu Polymer's current plans, strategies and other items not based on historical fact. These are forward-looking statements that involve risks and uncertainties. Actual results may differ significantly from those discussed in the forward-looking statements due to various factors in the Company's operating environment, including changes in economic and market conditions, foreign exchange rates and demand trends.

Note: All yen figures in this document have been rounded down to the nearest unit.