

Financial Year  
Ended March 2024

# Business Result

May 9<sup>th</sup>, 2024

**Shin-Etsu**

Shin-Etsu Polymer Co., Ltd.  
Listing code : 7970



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# 1. Highlights of Consolidated Financial Results

Continued inventory adjustments  
in the semiconductor industry



Sluggish demand for both 300mm and 200mm  
semiconductor-related containers

Solid recovery among Japanese automobile-related  
manufactures



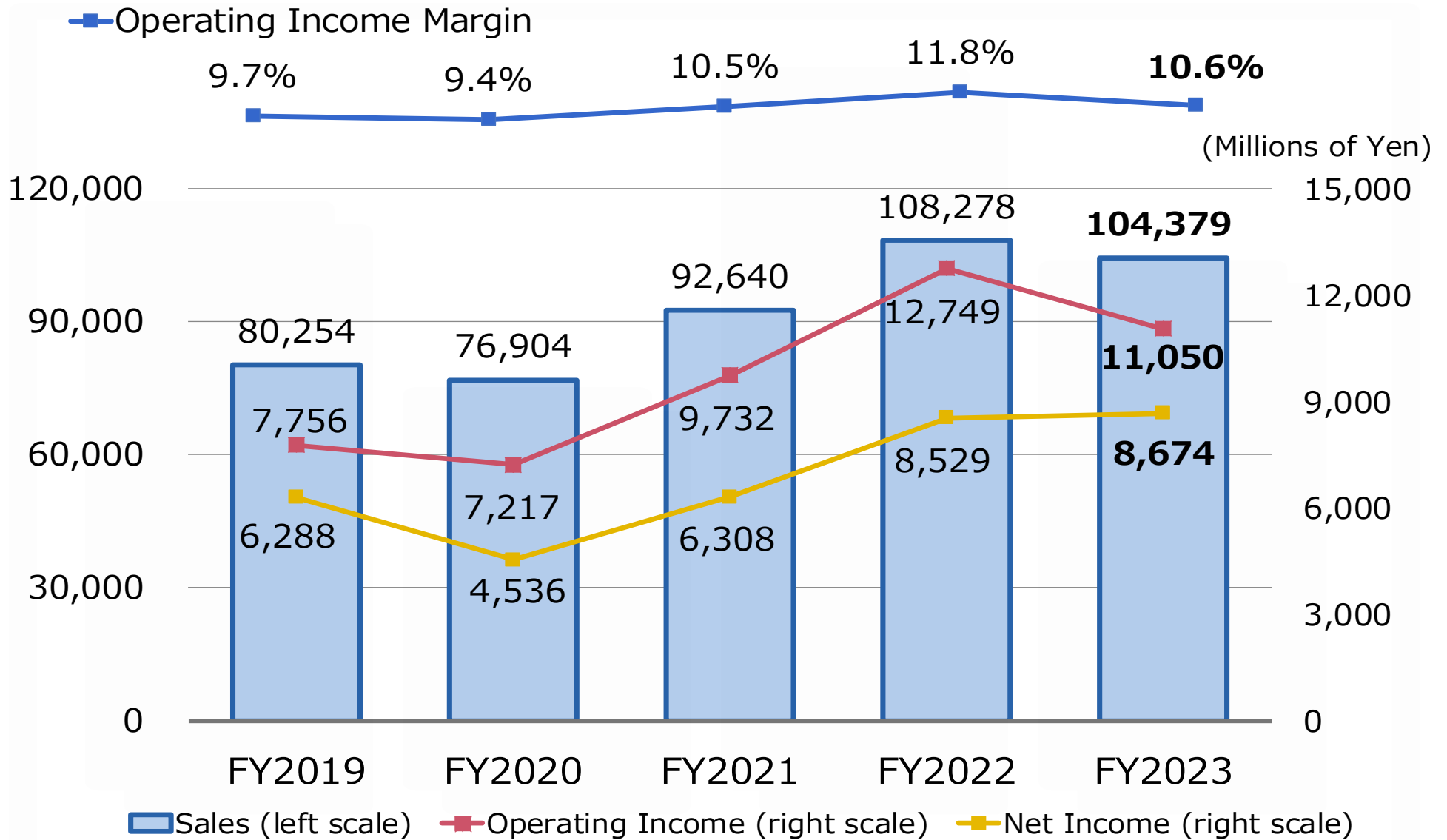
Steady sales on Key switches and Touch switches

## 2. Summary of Consolidated Financial Results

|   | (Millions of Yen) |                |                |                 |
|---|-------------------|----------------|----------------|-----------------|
|   | FY2022            | FY2023         | Change         |                 |
| <b>Net sales</b>                              | <b>108,278</b>    | <b>104,379</b> | <b>(3,899)</b> | <b>( 3.6%)</b>  |
| <b>Operating income</b>                       | <b>12,749</b>     | <b>11,050</b>  | <b>(1,699)</b> | <b>( 13.3%)</b> |
| <b>Ordinary income</b>                        | <b>12,986</b>     | <b>11,530</b>  | <b>(1,456)</b> | <b>( 11.2%)</b> |
| <b>Net income</b>                             | <b>8,529</b>      | <b>8,674</b>   | <b>145</b>     | <b>1.7%</b>     |
| <b>Net Income per share (yen)</b>             | <b>105.7</b>      | <b>107.3</b>   | <b>1.6</b>     | <b>1.5%</b>     |
| <b>Dividend per share (yen)</b>               | <b>38.0</b>       | <b>46.0</b>    | <b>8.0</b>     | <b>21.1%</b>    |
| <b>ROE</b><br>- Return (Net income) on equity | <b>8.6%</b>       | <b>8.0%</b>    |                |                 |
| <b>ROA</b><br>- Return (Ordinary income) on   | <b>10.1%</b>      | <b>8.4%</b>    |                |                 |
| <b>Exchange Rate</b> Jan.-Jun. (Avg.)         | <b>131.4</b>      | <b>140.6</b>   |                |                 |
| (yen/US dollar) Apr.-Sep. (Avg.)              | <b>135.5</b>      | <b>144.6</b>   |                |                 |

Notes: Average exchange rates for January - December are used when converting the income statements of overseas subsidiaries into yen.

# 3. Changes in Consolidated Financial Results

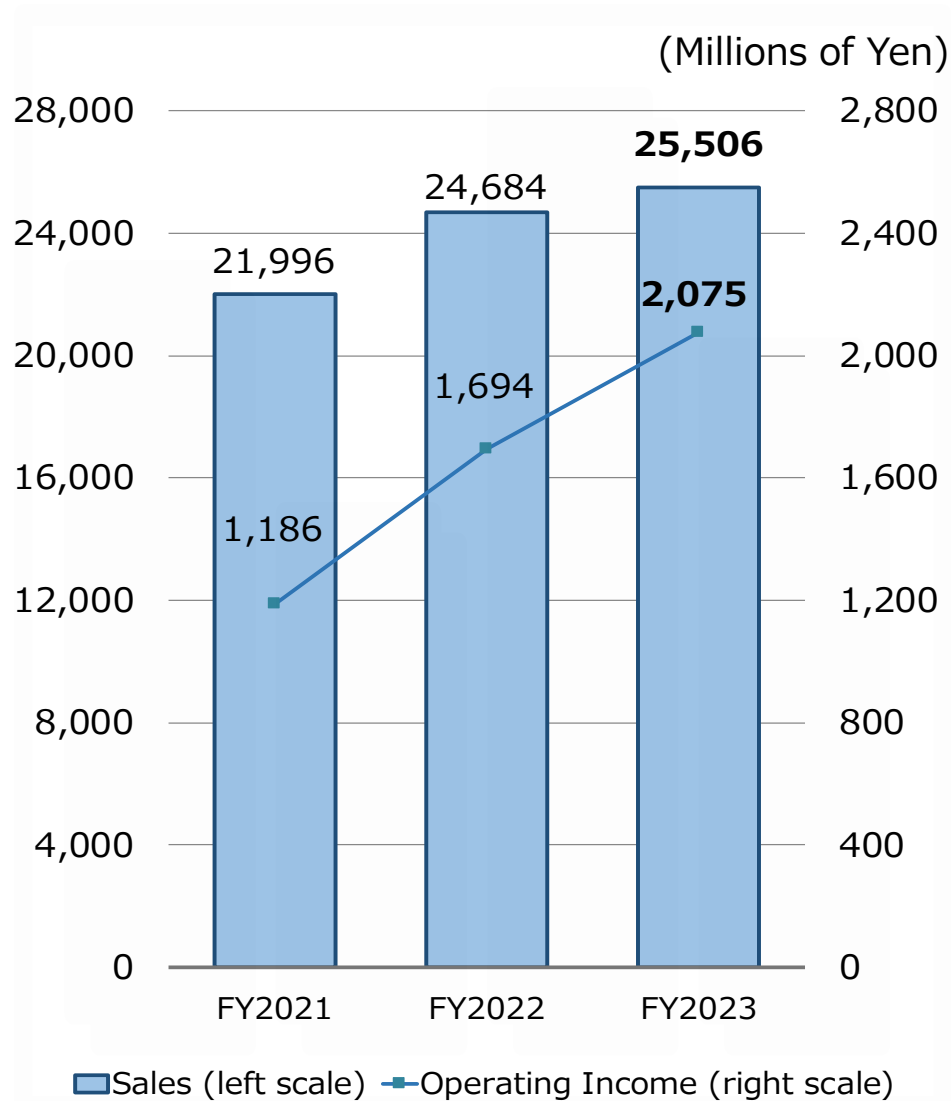


## 4. Summary of Performance by Business Segment

(Millions of Yen)

|                            | Sales          |                |                |                | Operating Income |               |                |                 |
|----------------------------|----------------|----------------|----------------|----------------|------------------|---------------|----------------|-----------------|
|                            | FY2022         | FY2023         | Change         |                | FY2022           | FY2023        | Change         |                 |
| Electronic Devices         | 24,684         | 25,506         | 822            | 3.3%           | 1,694            | 2,075         | 381            | 22.5%           |
| Precision Molding Products | 50,021         | 47,602         | (2,419)        | ( 4.8%)        | 9,867            | 7,211         | (2,656)        | ( 26.9%)        |
| Housing & Living Materials | 26,236         | 24,184         | (2,052)        | ( 7.8%)        | 909              | 1,374         | 465            | 51.2%           |
| Others                     | 7,336          | 7,085          | (251)          | ( 3.4%)        | 278              | 389           | 111            | 39.9%           |
| <b>Total</b>               | <b>108,278</b> | <b>104,379</b> | <b>(3,899)</b> | <b>( 3.6%)</b> | <b>12,749</b>    | <b>11,050</b> | <b>(1,699)</b> | <b>( 13.3%)</b> |

# 5. Financial Results by Business Segment Electronic Devices



## ■ Input device

- Sales increased in touch switches
- Solid recovery on key switches

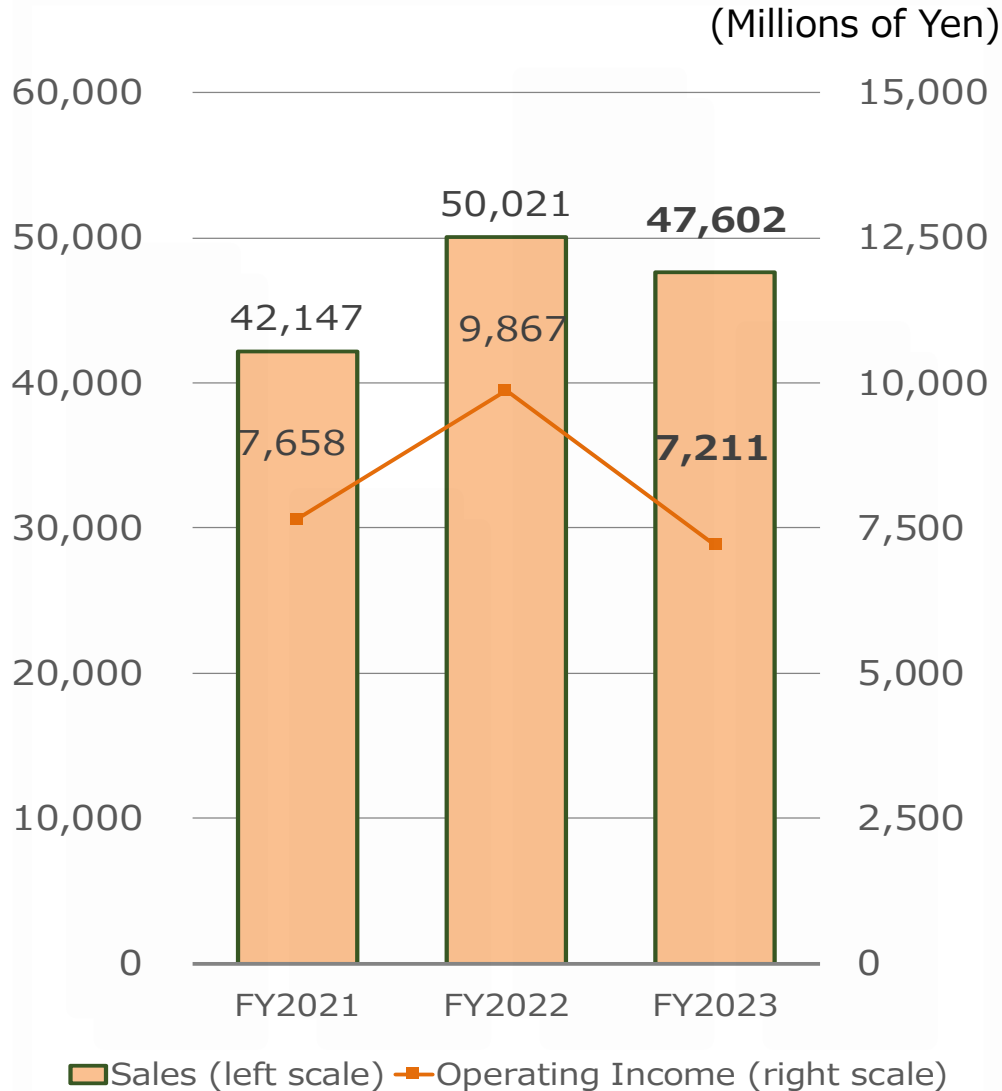
## ■ Display-related products

- Sales expanded on VCF  
(Viewing-range/optical path **C**ontrol **F**ilm)

## ■ Component-related products

- Sales of Silicone molded products for automotive expanded significantly
- Sales of Electronic-part testing connectors remained firm

# 5. Financial Results by Business Segment Precision Molding Products



## ■ Semiconductor-related containers

- Both sales of 300mm and 200mm for Semiconductor-related containers were declined

## ■ OA equipment parts

- Fuser rollers sales increased for multi-functional printers  
- Rollers for laser printers demand was weak

## ■ Carrier tape-relate products

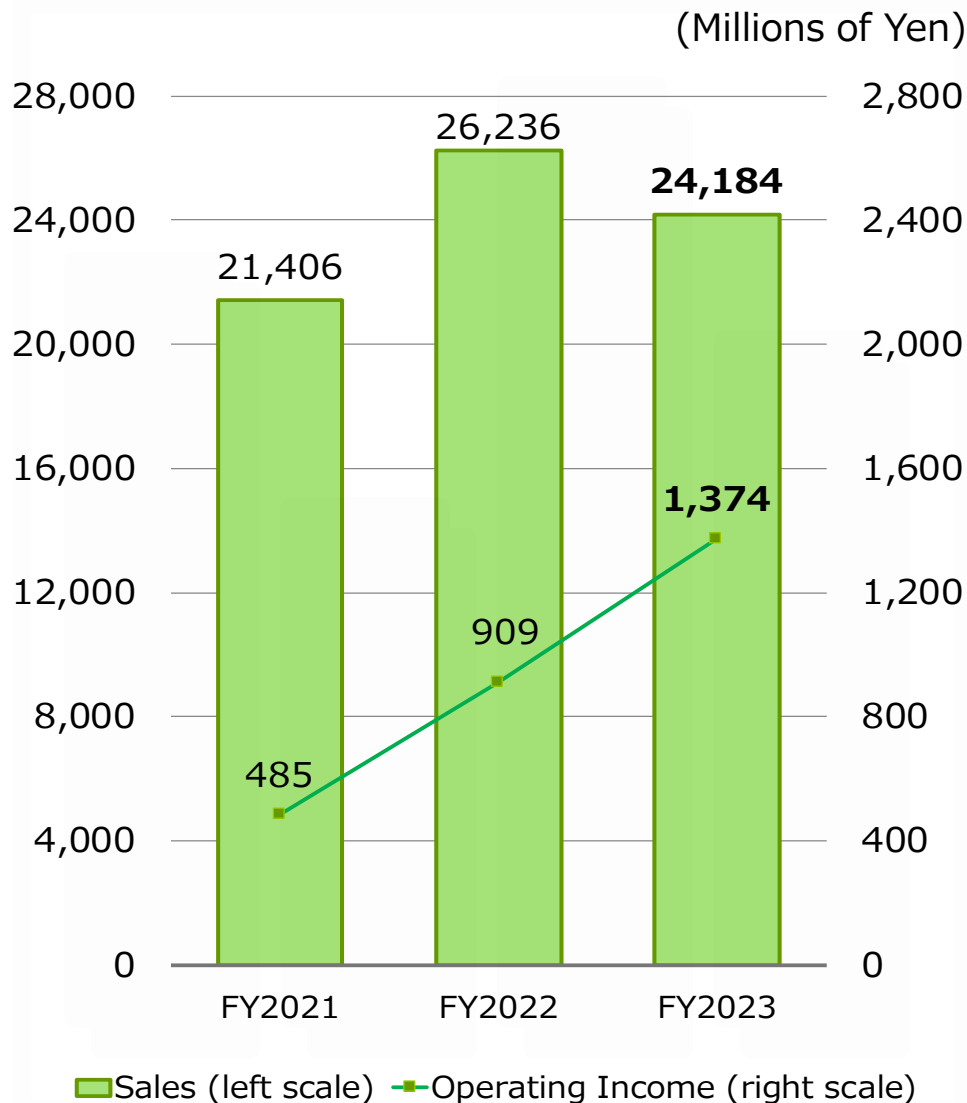
- Sales remained flat for electronic components applications  
- Semiconductor-related applications were sluggish

## ■ Silicone rubber molded products

- Sales of medical-related products stayed at the year-ago level



# 5. Financial Results by Business Segment Housing & Living Materials



## ■ Wrapping films

- Overall sales were in steady level especially for Small wrapping films

## ■ Functional compounds

- Strong demand in automotive applications  
- Weaker demand in cable applications for industrial machines

## ■ Functional materials

- Electronic component applications remained flat  
- Display applications demand were stable

## ■ Construction material products

- Transferred the PVC pipe business (As of November 1, 2023)

# 6. Financial Statements Comparative Balance Sheet

(Millions of Yen)

|   |   | As of End of<br>Mar. 2023 | As of End of<br>Mar. 2024 | Change         |
|---|---|---------------------------|---------------------------|----------------|
| <b>Current Assets</b>                   | Cash and deposits                                   | 46,900                    | 42,453                    | (4,447)        |
|   | Notes and accounts receivable - trade               |                           |                           |                |
|   | Electronically recorded monetary claims - operating | 28,255                    | 26,080                    | (2,175)        |
|   | Inventory assets                                    | 19,631                    | 20,213                    | 582            |
|   | Other   | 3,285                     | 3,964                     | 679            |
|   | <b>Total</b>  | <b>98,072</b>             | <b>92,712</b>             | <b>(5,360)</b> |
| <b>Non-current Assets</b>               | Property, plant and equipment                       | 33,689                    | 44,420                    | 10,731         |
|   | Intangible assets                                   | 872                       | 986                       | 114            |
|   | Other   | 2,730                     | 2,658                     | (72)           |
|   | <b>Total</b>  | <b>37,292</b>             | <b>48,066</b>             | <b>10,774</b>  |
| <b>Total assets</b>                     |   | <b>135,364</b>            | <b>140,778</b>            | <b>5,414</b>   |
| <b>Current Liabilities</b>              | Notes and accounts payable - trade                  |                           |                           |                |
|   | Electronically recorded obligations - operating     | 18,014                    | 16,250                    | (1,764)        |
|   | Other   | 9,475                     | 8,619                     | (856)          |
|   | <b>Total</b>  | <b>27,489</b>             | <b>24,870</b>             | <b>(2,619)</b> |
| <b>Non-current Liabilities</b>          | Net defined benefit liability                       | 1,335                     | 1,369                     | 34             |
|   | Other   | 1,410                     | 1,571                     | 161            |
|   | <b>Total</b>  | <b>2,746</b>              | <b>2,941</b>              | <b>195</b>     |
| <b>Total liabilities</b>                |   | <b>30,236</b>             | <b>27,811</b>             | <b>(2,425)</b> |
| <b>Total net assets</b>                 |   | <b>105,128</b>            | <b>112,967</b>            | <b>7,839</b>   |
| <b>Total liabilities and net assets</b> |   | <b>135,364</b>            | <b>140,778</b>            | <b>5,414</b>   |

# 6. Financial Statements Comparative Statement of Income

(Millions of Yen)

|  | FY2022         | FY2023         | Change         |                 |
|--|----------------|----------------|----------------|-----------------|
| <b>Net sales</b>   | <b>108,278</b> | <b>104,379</b> | <b>(3,899)</b> | <b>( 3.6%)</b>  |
| Cost of sales  | 74,546         | 73,223         | (1,323)        | ( 1.8%)         |
| Selling, general and administrative expenses             | 20,982         | 20,104         | (878)          | ( 4.2%)         |
| <b>Operating income</b>                                  | <b>12,749</b>  | <b>11,050</b>  | <b>(1,699)</b> | <b>( 13.3%)</b> |
| Non-operating income                                     | 583            | 651            | 68             | 11.7%           |
| Non-operating expenses                                   | 346            | 171            | (175)          | ( 50.6%)        |
| <b>Ordinary income</b>                                   | <b>12,986</b>  | <b>11,530</b>  | <b>(1,456)</b> | <b>( 11.2%)</b> |
| Extraordinary income                                     | 3              | 791            | 788            | —               |
| Extraordinary loss                                       | 1,616          | 543            | (1,073)        | ( 66.4%)        |
| <b>Income before income taxes and minority interests</b> | <b>11,373</b>  | <b>11,778</b>  | <b>405</b>     | <b>3.6%</b>     |
| Income taxes - current                                   | 3,307          | 2,880          | (427)          | ( 12.9%)        |
| Income taxes - deferred                                  | (463)          | 223            | 686            | —               |
| <b>Net income</b>  | <b>8,529</b>   | <b>8,674</b>   | <b>145</b>     | <b>1.7%</b>     |

## 6. Financial Statements Statement of Cash Flows

|   |                 | (Millions of Yen) |
|---|-----------------|-------------------|
|   | FY2022          | FY2023            |
| <b>Cash flows from operating activities</b>       | <b>9,124</b>    | <b>12,353</b>     |
| <b>Cash flows from investing activities</b>       | <b>(11,200)</b> | <b>(12,694)</b>   |
| <b>Cash flows from financing activities</b>       | <b>(2,498)</b>  | <b>(4,148)</b>    |
| <b>Cash and cash equivalents at end of period</b> | <b>43,843</b>   | <b>40,672</b>     |

## 7. Capital Expenditure, Depreciation, Research & Development Costs

|                     | (Millions of Yen) |        |        |        |
|---------------------|-------------------|--------|--------|--------|
|                     | FY2020            | FY2021 | FY2022 | FY2023 |
| Capital Expenditure | 3,147             | 6,107  | 10,110 | 15,481 |
| Depreciation        | 3,511             | 3,543  | 3,935  | 4,593  |
| R&D Costs           | 3,588             | 3,454  | 3,638  | 3,758  |

### <TOPICS>

- Expansion of production capacity for 300mm shipping containers has been progressing accordingly.
- Production facility is in preparation for mass-production of thermal countermeasure products used in vehicle devices.

The slide features a light blue background with a grid pattern. A large, semi-transparent globe is centered on the left, showing the Americas. A dark blue horizontal bar with a white border is positioned across the middle of the globe. To the right of the globe, there are several glowing green and yellow circuit-like lines and nodes, suggesting a digital or technological theme. A thick, dark green curved line arches over the globe and extends towards the right side of the slide.

# Company Overview

# 【Company Overview】 Profile

**Shin-Etsu Polymer was established in 1960 as a manufacturer of polyvinyl chloride (PVC) products. Since then, we have developed applications using silicone and various plastics for our fundamental technologies involving materials and compounding, design, molding processes, and evaluation and analysis.**

**As a manufacturer of molded plastic products, we meet diverse customer needs in a wide array of fields from automobiles and information devices to semiconductors and construction materials.**

|                               |  |
|-------------------------------|--|
| <b>Established</b>            | September 15, 1960,<br>as a wholly owned subsidiary of Shin-Etsu Chemical Co., Ltd.  |
| <b>Main businesses</b>        | Manufacture and sale of resin processed products<br>Operates businesses in a wide array of fields from electric and electronic devices to construction materials |
| <b>Paid-in capital</b>        | 11,635 million yen   |
| <b>Number of subsidiaries</b> | <b>17</b>  |
| <b>Number of employees</b>    | 4,457 (consolidated), 962 (non-consolidated)   |

(As of March 31, 2024)

# 【Company Overview】 Business Segment

## Housing & Living Materials

Providing wrapping films for the retail and food service industry, functional materials for electronic parts, and materials for infrastructure maintenance.



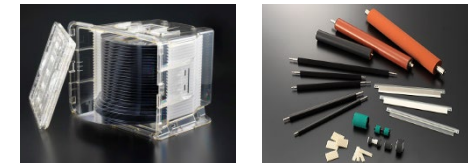
## Others

7%



## Electronic Devices

Providing input devices and optical path control films for automobiles, and touch pads and testing connectors for electronic devices.



FY2023  
Net Sales by  
Segments

23%

24%

46%

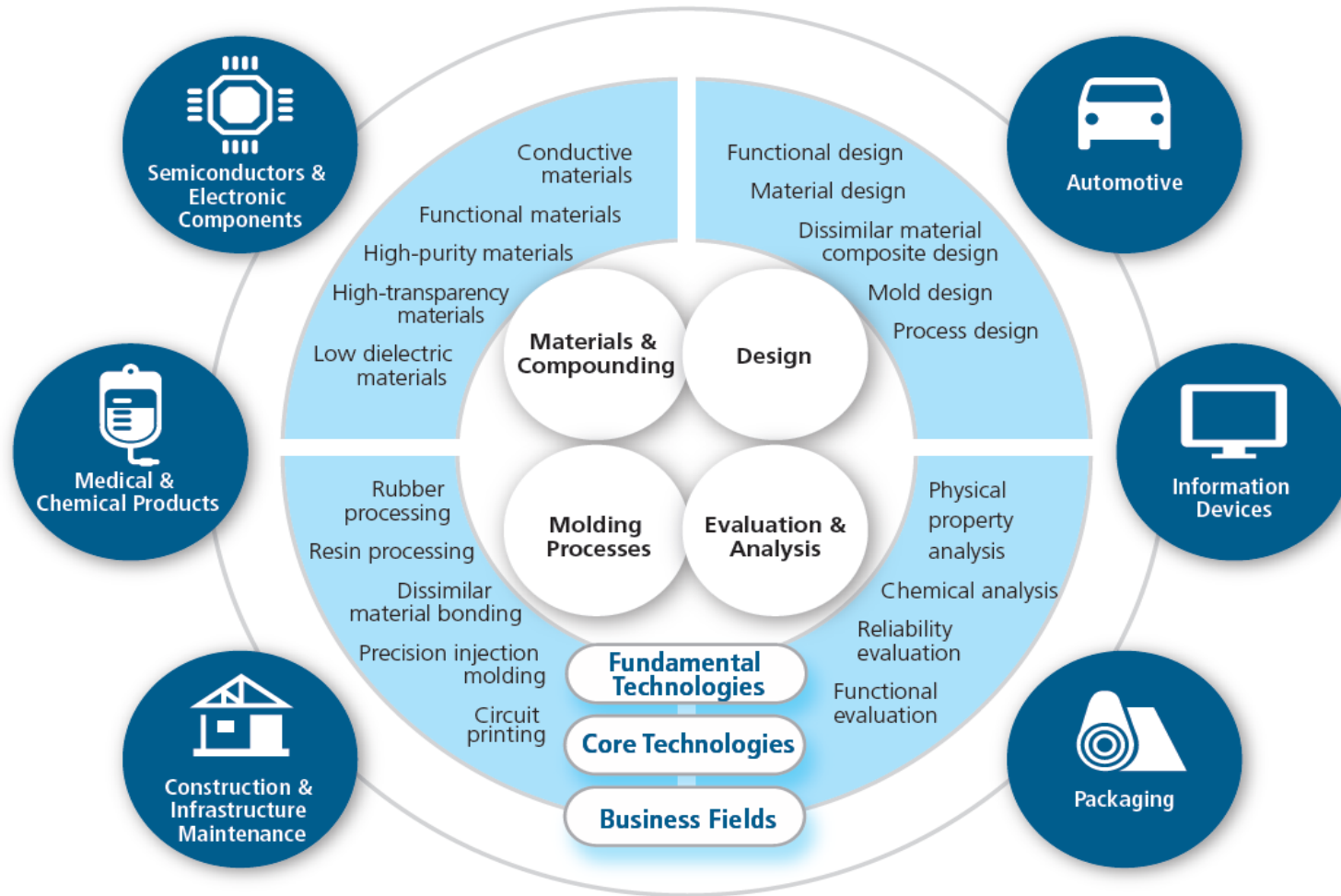
## Precision Molding Products

Providing shipping and carrying containers for semiconductor silicon wafers and parts for medical equipment using silicone rubber.



# 【Company Overview】 Technological Development

## Technological Strengths as a Manufacturer of Molded Plastic Products



# 【Company Overview】 Global Network

## Ability to Meet Global Needs

( As of March 31, 2024 )

Overseas

**15** Locations

- Shin-Etsu Polymer Europe B.V.
- Shin-Etsu Polymer Hungary Kft.

Shin-Etsu Polymer Shanghai Co., Ltd.  
Suzhou Shin-Etsu Polymer Co., Ltd.

- Dongguan Shin-Etsu Polymer Co., Ltd.
- Shin-Etsu Polymer Vietnam Co., Ltd.
- Shin-Etsu Polymer Taiwan Ltd.
- Shin-Etsu Polymer Hong Kong Co., Ltd.
- Shin-Etsu Polymer (Thailand) Ltd.
- Hymix Co., Ltd.
- Shin-Etsu Polymer India Pvt. Ltd.
- Shin-Etsu Polymer (Malaysia) Sdn. Bhd.
- Shin-Etsu Polymer Singapore Pte. Ltd.
- PT. Shin-Etsu Polymer Indonesia

Shin-Etsu Polymer America, Inc.

Japan

**7** Locations

- Kodama Plant
- Itoigawa Plant
- Shiojiri Plant
- Tokyo Plant
- Head Office
- Shin-Etsu Finetech Co., Ltd.
- Kitche Nista Co., Ltd.

- Production
- Sales

The graphic features a central white globe showing the Americas, set against a teal background with a grid and circuit-like patterns. A dark teal banner is overlaid on the left side of the globe.

# Reference Materials

# 【Reference Materials】 Financial Summary

(Millions of Yen)

|   | FY2019  | FY2020  | FY2021  | FY2022  | FY2023  |
|---|---------|---------|---------|---------|---------|
| Net sales                                   | 80,254  | 76,904  | 92,640  | 108,278 | 104,379 |
| Operating income                            | 7,756   | 7,217   | 9,732   | 12,749  | 11,050  |
| Ordinary income                             | 8,097   | 7,021   | 10,129  | 12,986  | 11,530  |
| Net income                                  | 6,288   | 4,536   | 6,308   | 8,529   | 8,674   |
| Total assets                                | 105,378 | 108,212 | 122,577 | 135,364 | 140,778 |
| Net assets                                  | 84,538  | 86,677  | 94,337  | 105,128 | 112,967 |
| Equity ratio                                | 80.0%   | 79.8%   | 76.7%   | 77.4%   | 80.0%   |
| Net income per share (yen)                  | 77.55   | 56.09   | 78.15   | 105.68  | 107.31  |
| Dividend per share (yen)                    | 18.00   | 20.00   | 26.00   | 38.00   | 46.00   |
| Operating margin                            | 9.7%    | 9.4%    | 10.5%   | 11.8%   | 10.6%   |
| ROE<br>- Return (Net income) on equity      | 7.6%    | 5.3%    | 7.0%    | 8.6%    | 8.0%    |
| ROA<br>- Return (Ordinary income) on assets | 7.6%    | 6.6%    | 8.8%    | 10.1%   | 8.4%    |
| Number of employees                         | 4,655   | 5,089   | 5,157   | 4,706   | 4,457   |

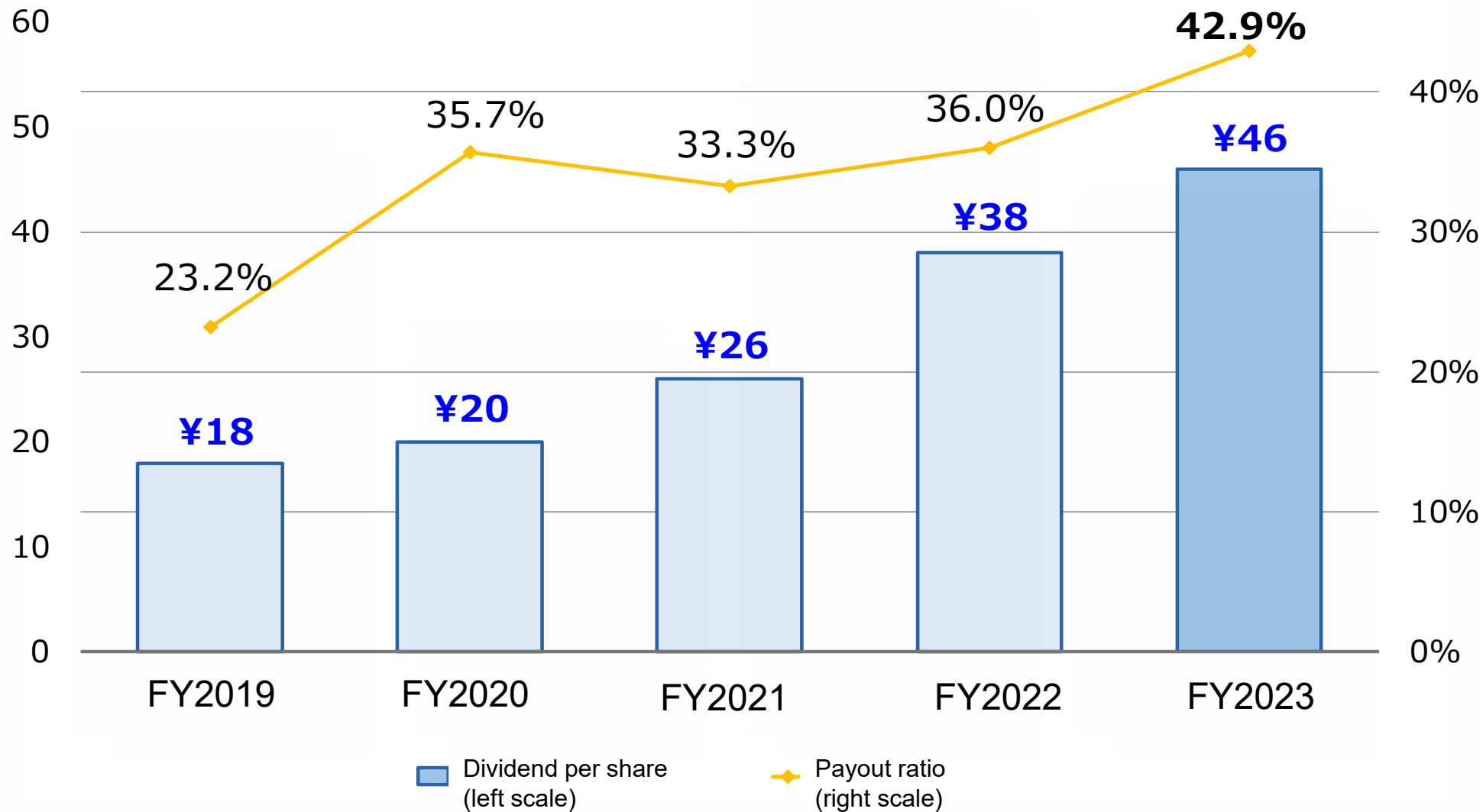
# 【Reference Materials】 Quarterly Changes by Business Segment

(Millions of Yen)

|                                       |                  | FY2022 |        |        |        |           | FY2023 |        |        |        |           |
|---------------------------------------|------------------|--------|--------|--------|--------|-----------|--------|--------|--------|--------|-----------|
|                                       |                  | 1Q     | 2Q     | 3Q     | 4Q     | Full Year | 1Q     | 2Q     | 3Q     | 4Q     | Full Year |
| <b>Electronic Devices</b>             | Net Sales        | 5,600  | 6,287  | 6,838  | 5,959  | 24,684    | 5,712  | 6,440  | 6,761  | 6,592  | 25,506    |
|                                       | Operating Income | 368    | 450    | 621    | 255    | 1,694     | 323    | 498    | 673    | 580    | 2,075     |
| <b>Precision Molding Products</b>     | Net Sales        | 11,420 | 12,952 | 14,031 | 11,617 | 50,021    | 12,436 | 12,448 | 11,744 | 10,973 | 47,602    |
|                                       | Operating Income | 2,692  | 2,560  | 2,943  | 1,672  | 9,867     | 2,268  | 1,860  | 1,776  | 1,305  | 7,211     |
| <b>Housing &amp; Living Materials</b> | Net Sales        | 6,478  | 6,503  | 7,023  | 6,232  | 26,236    | 6,567  | 6,286  | 6,317  | 5,012  | 24,184    |
|                                       | Operating Income | 322    | 120    | 462    | 4      | 909       | 334    | 350    | 495    | 193    | 1,374     |
| <b>Others</b>                         | Net Sales        | 1,727  | 1,580  | 1,732  | 2,296  | 7,336     | 1,869  | 1,694  | 2,009  | 1,511  | 7,085     |
|                                       | Operating Income | 85     | 45     | 79     | 68     | 278       | 118    | 127    | 97     | 44     | 389       |
| <b>Total</b>                          | Net Sales        | 25,226 | 27,323 | 29,625 | 26,104 | 108,278   | 26,587 | 26,869 | 26,833 | 24,089 | 104,379   |
|                                       | Operating Income | 3,470  | 3,173  | 4,106  | 2,000  | 12,749    | 3,046  | 2,837  | 3,043  | 2,123  | 11,050    |

# 【Reference Materials】 Changes in Dividends

(Unit : Yen)





## **Forward-Looking Statements**

This document contains information about Shin-Etsu Polymer's current plans, strategies and other items not based on historical fact. These are forward-looking statements that involve risks and uncertainties. Actual results may differ significantly from those discussed in the forward-looking statements due to various factors in the Company's operating environment, including changes in economic and market conditions, foreign exchange rates and demand trends.

Note: All yen figures in this document have been rounded down to the nearest unit.