

Financial Year  
Ended March 2022

# Business Result

May 10<sup>th</sup>, 2022

**Shin-Etsu**

Shin-Etsu Polymer Co., Ltd.  
Listing code : 7970



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# 1. Main Points of Consolidated Financial Results

Demand in the automotive sector was recovered.



**Sales of automotive input devices and material products were steady.**

Demand in the semiconductor and the electronics component industries continued growth.



**Sales of semiconductor-related containers and carrier tape-related products were strong.**

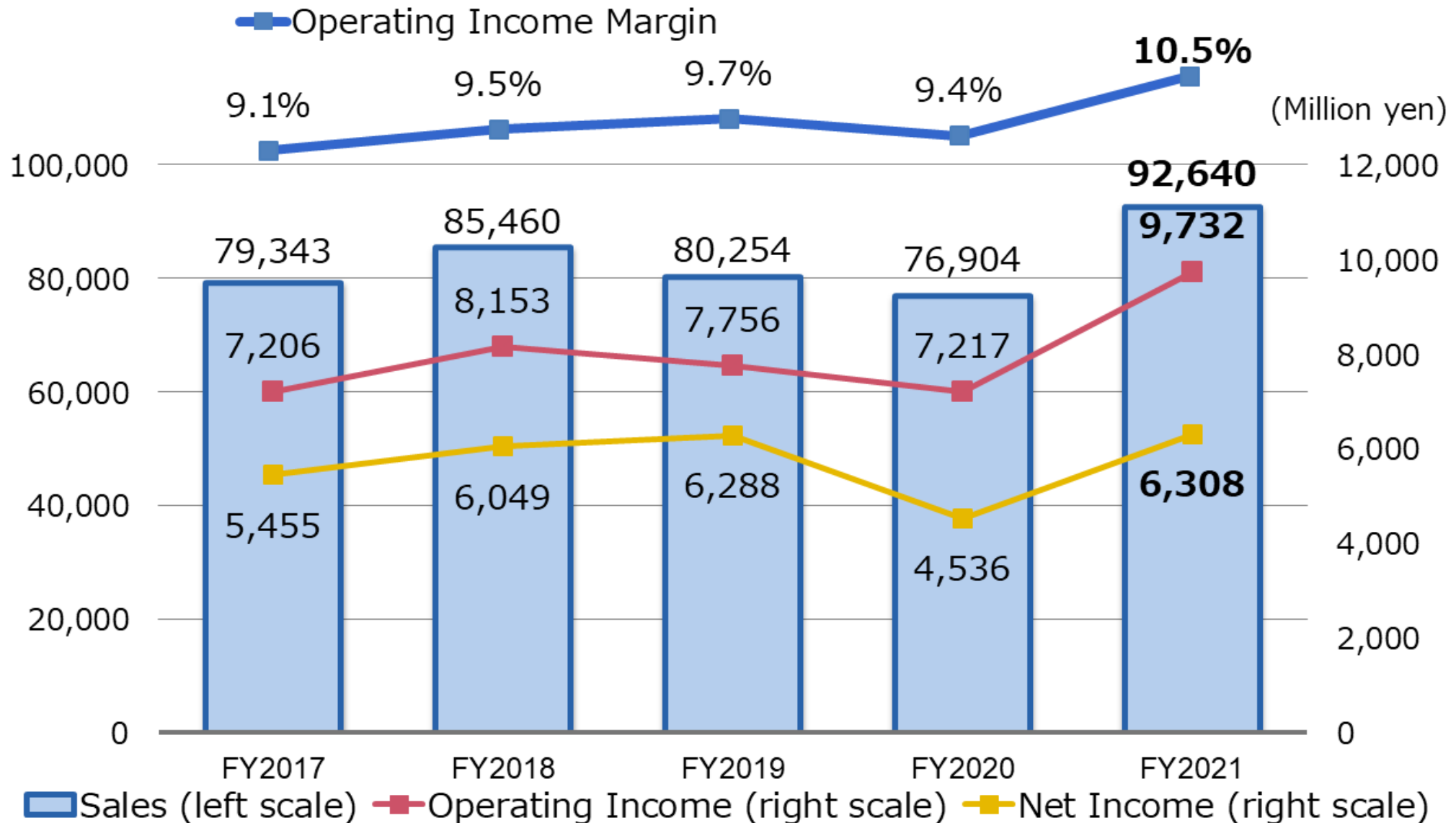
## 2. Summary of Consolidated Financial Results

(Million yen)

	FY2020	FY2021	Change		
<b>Net Sales</b>	<b>76,904</b>	<b>92,640</b>	<b>15,736</b>	<b>20.5%</b>	
<b>Operating Income</b>	<b>7,217</b>	<b>9,732</b>	<b>2,515</b>	<b>34.8%</b>	
<b>Ordinary Income</b>	<b>7,021</b>	<b>10,129</b>	<b>3,108</b>	<b>44.3%</b>	
<b>Net Income</b>	<b>4,536</b>	<b>6,308</b>	<b>1,772</b>	<b>39.0%</b>	
<b>Net Income per Share (yen)</b>	<b>56.09</b>	<b>78.15</b>	<b>22.06</b>	<b>39.3%</b>	
<b>Dividend per Share (yen)</b>	<b>20.0</b>	<b>26.0</b>	<b>6.0</b>	<b>30.0%</b>	
<b>Exchange Rate</b> (yen/US dollar)	Jan.-Dec.(Ave)	<b>106.8</b>	<b>109.8</b>	<b>3.0</b>	-
	Apr.-Mar.(Ave)	<b>106.1</b>	<b>112.4</b>	<b>6.3</b>	-

Notes: Average exchange rates for January-December are used when converting the income statements of overseas subsidiaries into yen.

# 3. Changes in Consolidated Financial Results

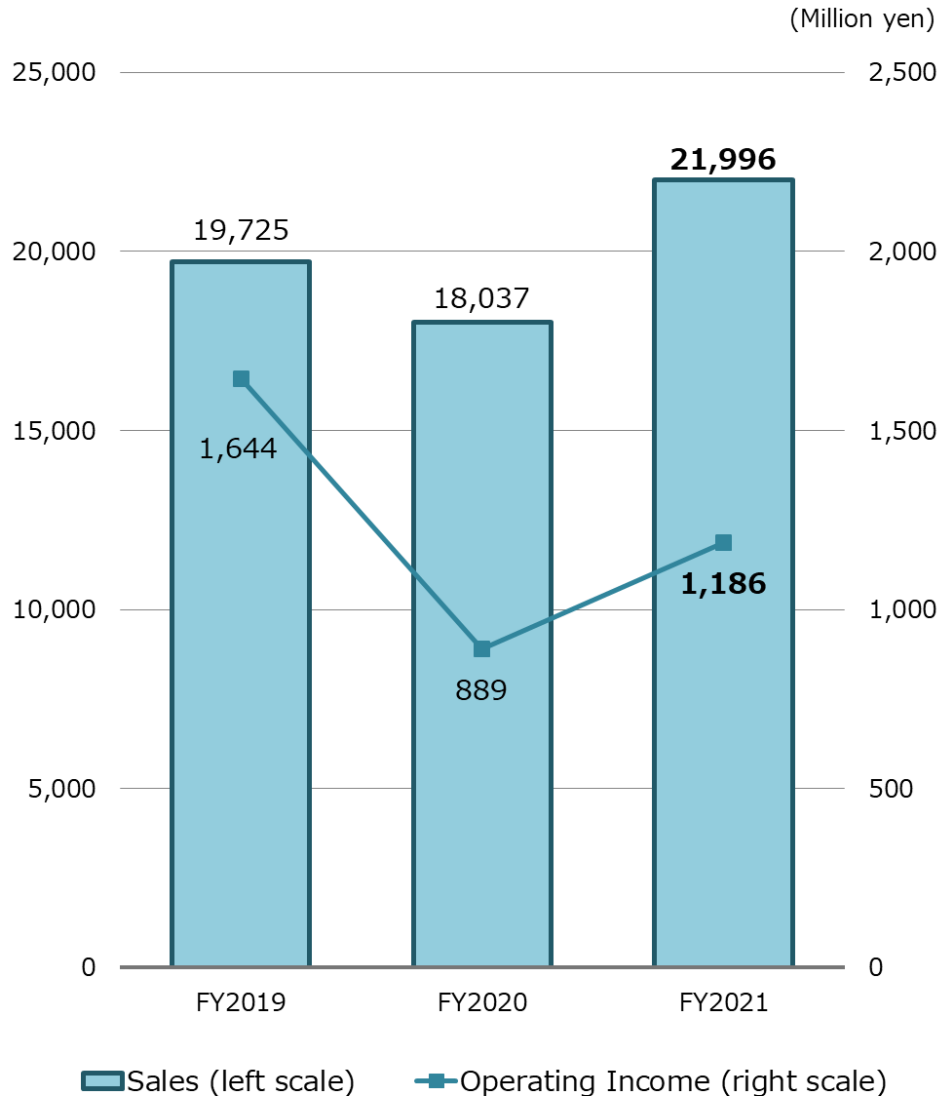


## 4. Summary of Performance by Business Segment

(Million yen)

	Sales				Operating Income			
	FY2020	FY2021	Change		FY2020	FY2021	Change	
Electronic Devices	18,037	21,996	3,959	22.0%	889	1,186	297	33.5%
Precision Molding Products	34,160	42,147	7,987	23.4%	5,517	7,658	2,141	38.8%
Housing & Living Materials	17,736	21,406	3,670	20.7%	539	485	△ 54	△ 9.9%
Others	6,969	7,090	121	1.7%	272	400	128	47.4%
<b>Total</b>	<b>76,904</b>	<b>92,640</b>	<b>15,736</b>	<b>20.5%</b>	<b>7,217</b>	<b>9,732</b>	<b>2,515</b>	<b>34.8%</b>

# 5. Financial Results by Business Segment Electronic Devices



## ■ Input devices

Shipments of mainstay automotive key switches were recovered. Shipments of touchpads for slim notebook personal computers were also strong.

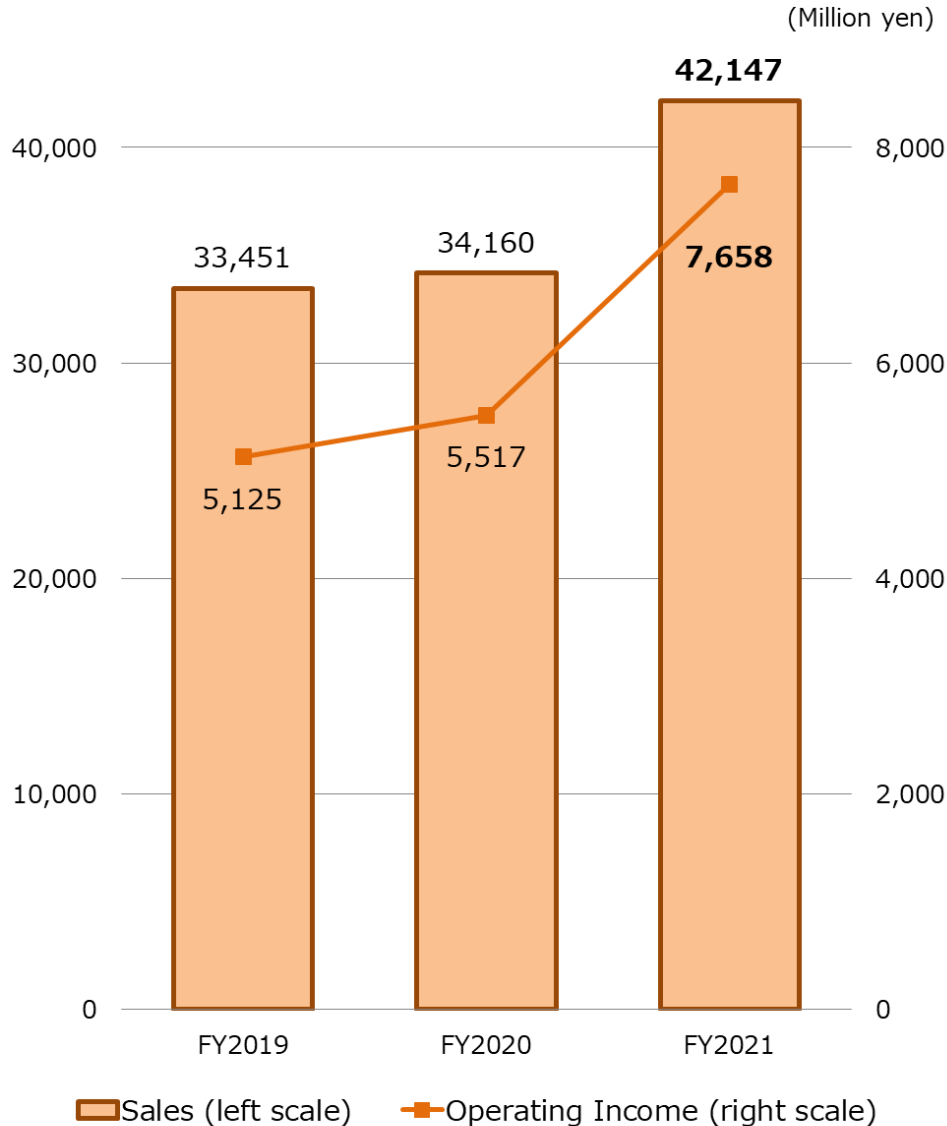
## ■ Display-related products

Shipments of LCD connectors and view/light path control film (VCF) were grew.

## ■ Component-related products

Shipments of electronic-part testing connectors and automotive wind shield wipers were strong.

# 5. Financial Results by Business Segment Precision Molding Products



## ■ Semiconductor-related containers

Shipments of 300-mm wafer shipping containers and other products were strong.

## ■ OA device components

Shipments of mainstay rollers for laser printers were recovered.

## ■ Carrier tape-related products

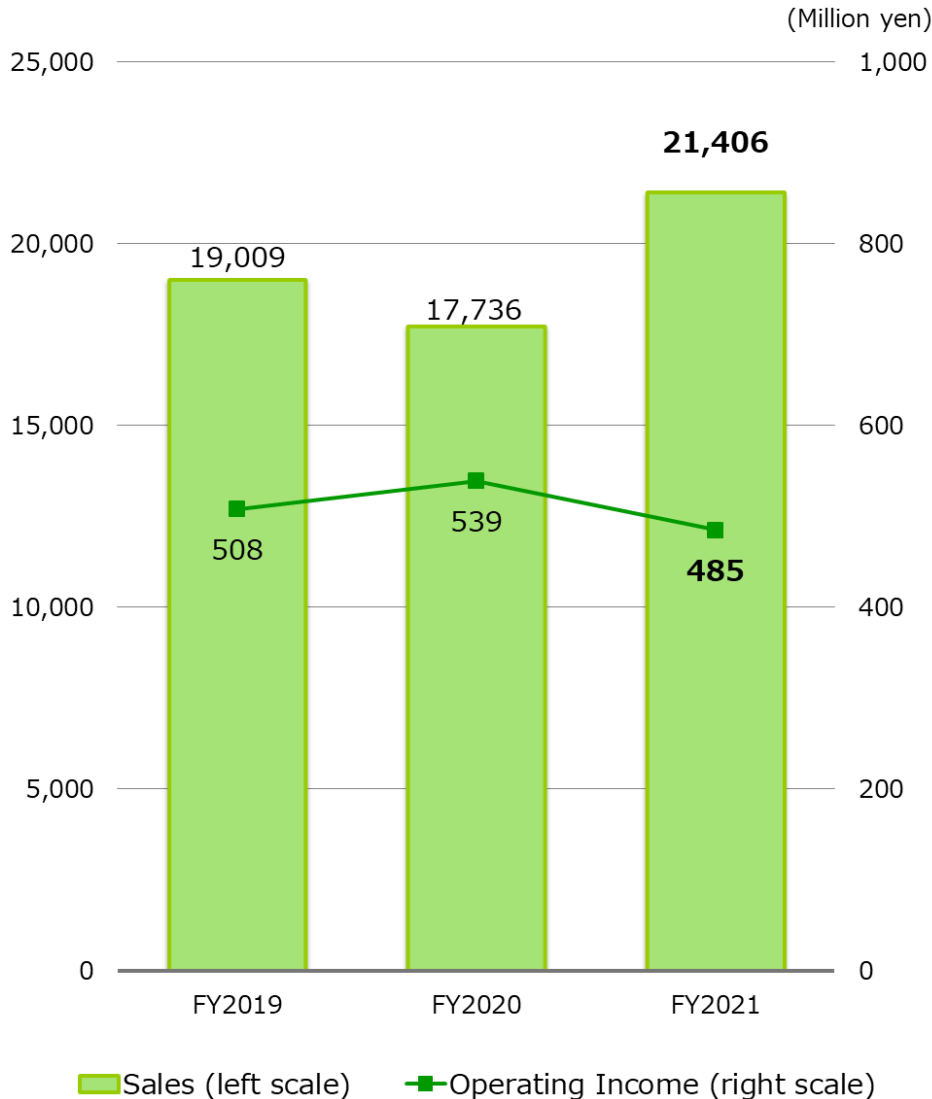
Shipments of electronic components for automobiles and smartphones remained strong.

## ■ Silicone rubber molded products

Sales of mainstay medical-related products and general molded products were steady.



# 5. Financial Results by Business Segment Housing & Living Materials



## ■ Wrapping films

Sales to supermarkets were firm. Kitche Nista Co., Ltd. were turned into a consolidated subsidiary.

## ■ Functional compounds

Demand for robot cables and for automobiles was recovered. Sales expansion to new customers has also progressed.

## ■ Exterior material-related products

Demand for corrugated sheets was weak.

## ■ Conductive polymers

Orders for display and automotive electronic components were increased.

# 6. Financial Statements Comparative Balance Sheet

		(Million yen)		
		FY2020	FY2021	Change
<b>Current Assets</b>	Cash and deposits	47,620	48,749	1,129
	Notes and accounts receivable - trade, and contract assets Electronically recorded monetary claims - operating	22,043	25,096	3,053
	Inventory assets	10,877	14,898	4,021
	Other	1,650	2,200	550
	<b>Total</b>	<b>82,191</b>	<b>90,945</b>	<b>8,754</b>
<b>Noncurrent Assets</b>	Property, plant and equipment	22,292	27,164	4,872
	Intangible assets	145	2,301	2,156
	Other	3,583	2,165	△ 1,418
	<b>Total</b>	<b>26,021</b>	<b>31,632</b>	<b>5,611</b>
<b>Total assets</b>		<b>108,212</b>	<b>122,577</b>	<b>14,365</b>
<b>Current Liabilities</b>	Notes and accounts payable - trade Electronically recorded obligations - operating	12,625	15,702	3,077
	Other	7,009	10,004	2,995
	<b>Total</b>	<b>19,635</b>	<b>25,707</b>	<b>6,072</b>
	<b>Noncurrent Liabilities</b>	Net defined benefit liability	1,167	1,303
Other		732	1,229	497
<b>Total</b>		<b>1,899</b>	<b>2,533</b>	<b>634</b>
<b>Total liabilities</b>		<b>21,535</b>	<b>28,240</b>	<b>6,705</b>
<b>Total net assets</b>		<b>86,677</b>	<b>94,337</b>	<b>7,660</b>
<b>Total liabilities and net assets</b>		<b>108,212</b>	<b>122,577</b>	<b>14,365</b>

# 6. Financial Statements Comparative Statement of Income

(Million yen)

	FY2020	FY2021	Change	
<b>Net sales</b>	<b>76,904</b>	<b>92,640</b>	<b>15,736</b>	<b>20.5%</b>
Cost of sales	52,922	63,499	10,577	20.0%
Selling, general and administrative expenses	16,764	19,408	2,644	15.8%
<b>Operating income</b>	<b>7,217</b>	<b>9,732</b>	<b>2,515</b>	<b>34.8%</b>
Non-operating income	443	543	100	22.6%
Non-operating expenses	639	145	△ 494	△ 77.3%
<b>Ordinary income</b>	<b>7,021</b>	<b>10,129</b>	<b>3,108</b>	<b>44.3%</b>
Extraordinary income	-	27	27	-
Extraordinary loss	619	744	125	20.2%
<b>Income before income taxes and minority interests</b>	<b>6,402</b>	<b>9,413</b>	<b>3,011</b>	<b>47.0%</b>
Income taxes—current	1,645	2,541	896	54.5%
Income taxes—deferred	219	563	344	157.1%
<b>Net income</b>	<b>4,536</b>	<b>6,308</b>	<b>1,772</b>	<b>39.1%</b>

## 6. Financial Statements Statement of Cash Flows

(Million yen)

	<b>FY2020</b>	<b>FY2021</b>
<b>Cash flows from operating activities</b>	<b>10,641</b>	<b>9,759</b>
<b>Cash flows from investing activities</b>	<b>△ 3,736</b>	<b>△ 9,664</b>
<b>Cash flows from financing activities</b>	<b>△ 1,691</b>	<b>△ 2,364</b>
<b>Cash and cash equivalents at end of period</b>	<b>45,948</b>	<b>45,848</b>

## 7. Capital Expenditure, Depreciation, Research & Development Costs

	FY2018	FY2019	FY2020	(Million yen) FY2021
Capital Expenditure	6,023	3,032	3,147	6,107
Depreciation	3,790	3,939	3,511	3,543
R&D Costs	4,249	3,896	3,588	3,454

### <Topics>

- PVC Wrapping films : Consolidated Kitche Nista Co., Ltd.
- Semiconductor-related containers : Increases production capacity  
at Itoigawa Plant.

The slide features a light blue background with a grid pattern. A large white circle on the left contains a blue-tinted globe showing the Americas. A dark blue horizontal bar with a white triangle on its right side is overlaid on the globe. To the right of the globe, a dark green arc curves across the frame. Further right, a network of white and yellow lines with circular nodes is visible against a teal background.

# Company Overview

# 【Company Overview】 Profile

**Shin-Etsu Polymer was established in 1960 as a manufacturer of polyvinyl chloride (PVC) products. Since then, we have developed applications using silicone and various plastics for our fundamental technologies involving materials and compounding, design, molding processes, and evaluation and analysis.**

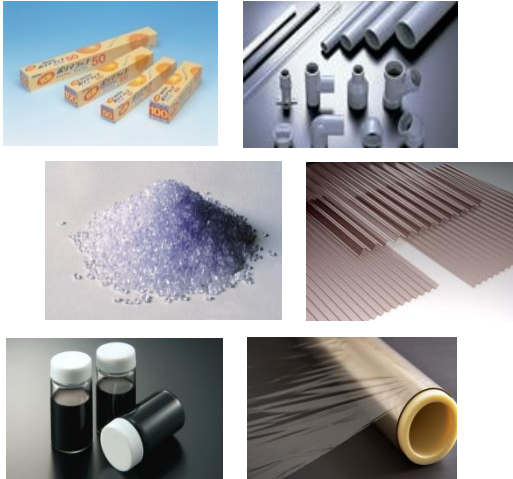
**As a manufacturer of molded plastic products, we meet diverse customer needs in a wide array of fields from automobiles and information devices to semiconductors and construction materials.**

<b>Established</b>	September 15, 1960, as a wholly owned subsidiary of Shin-Etsu Chemical Co., Ltd.
<b>Main businesses</b>	Manufacture and sale of resin processed products Operates businesses in a wide array of fields from electric and electronic devices to construction materials
<b>Paid-in capital</b>	11,635 million yen
<b>Number of subsidiaries</b>	16
<b>Number of employees</b>	5,157 (consolidated), 1,001 (non-consolidated) (As of March 31, 2022)

# 【Company Overview】 Business Segment

## Housing & Living Materials

Providing wrapping films for the retail and food service industry, construction materials such as PVC pipes and functional compounds



## Others

7.7%

23.1%

FY2021

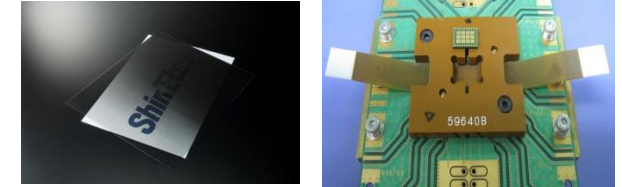
Net Sales by Segments

23.7%

45.5%

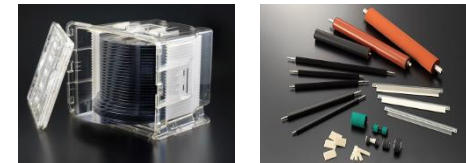
## Precision Molding Products

Providing shipping and carrying containers for semiconductor silicon wafers and parts for medical equipment using silicone rubber



## Electronic Devices

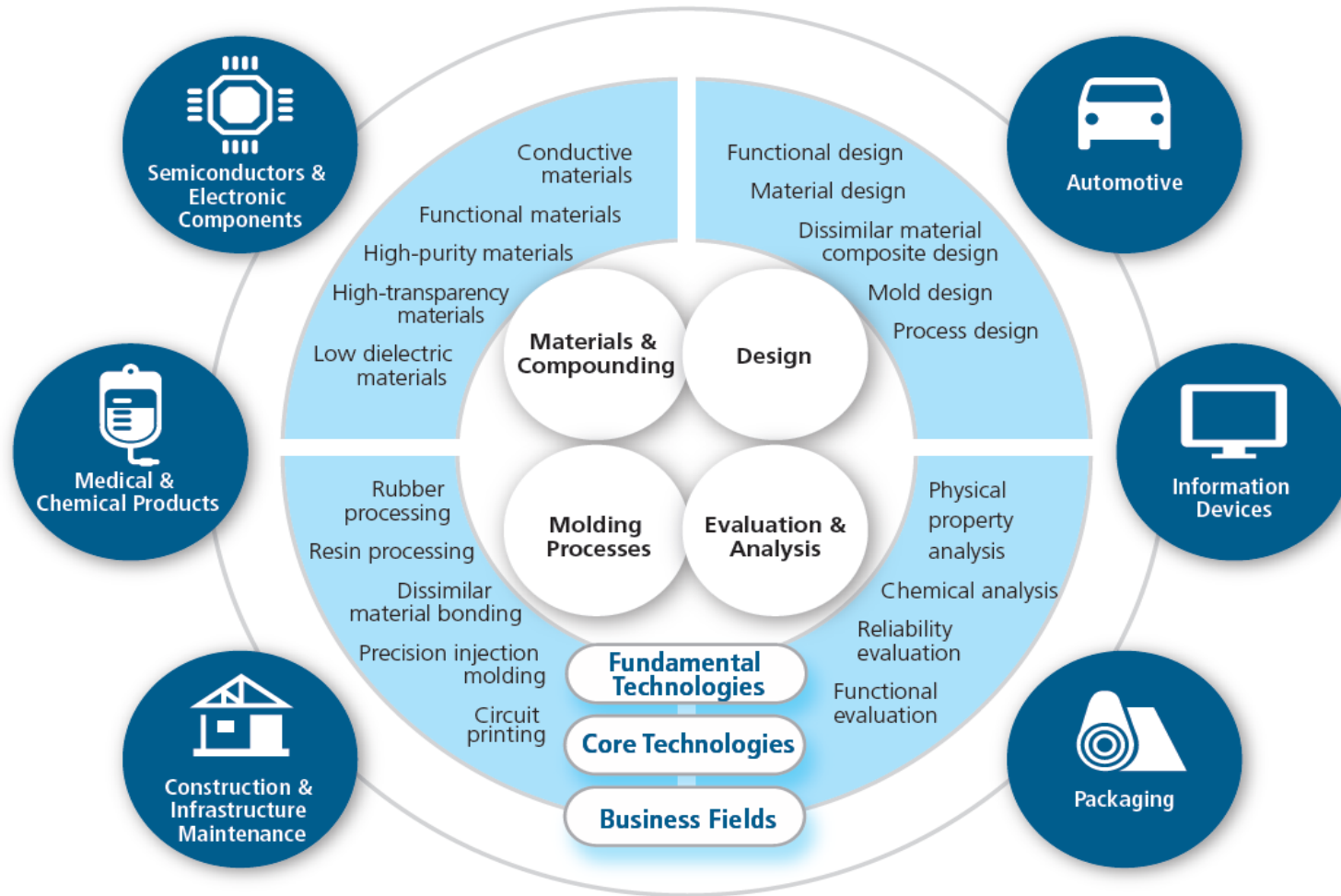
Leading company-wide overseas business in electronics fields such as input components for automobiles and information devices





# 【Company Overview】 Technological Development

## Technological Strengths as a Manufacturer of Molded Plastic Products



# 【Company Overview】 Global Network

## Ability to Meet Global Needs

(As of March 31, 2022)

Overseas

**14** Locations

- Shin-Etsu Polymer Europe B.V.
- Shin-Etsu Polymer Hungary Kft.

Shin-Etsu Polymer Shanghai Co., Ltd.  
Suzhou Shin-Etsu Polymer Co., Ltd.

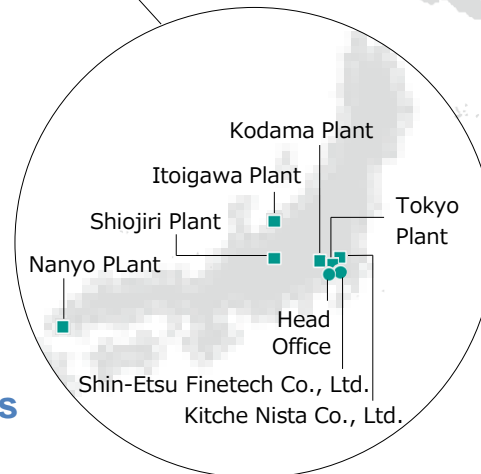
- Dongguan Shin-Etsu Polymer Co., Ltd.
- Shin-Etsu Polymer Vietnam Co., Ltd.
- Shin-Etsu Polymer Hong Kong Co., Ltd.
- Shin-Etsu Polymer (Thailand) Ltd.
- Hymix Co., Ltd.
- Shin-Etsu Polymer India Pvt. Ltd.
- Shin-Etsu Polymer (Malaysia) Sdn. Bhd.
- Shin-Etsu Polymer Singapore Pte. Ltd.
- PT. Shin-Etsu Polymer Indonesia


Shin-Etsu Polymer America, Inc.

Japan

**8** Locations

- Production
- Sales



The graphic features a light blue background with a grid pattern. A large, semi-transparent globe is centered on the left, showing the Americas. A dark blue horizontal bar with a white border is overlaid on the globe, containing the text 'Reference Materials'. To the right of the globe, there are several glowing green and yellow lines forming a network or circuit-like pattern. A thick, dark green curved line arches over the globe and extends towards the right side of the image.

# Reference Materials

# 【Reference Materials】 Financial Summary

	FY2017	FY2018	FY2019	FY2020	(Million yen) FY2021
Net sales	79,343	85,460	80,254	76,904	92,640
Operating income	7,206	8,153	7,756	7,217	9,732
Ordinary income	7,274	8,026	8,097	7,021	10,129
Net income	5,455	6,049	6,288	4,536	6,308
Total assets	103,667	107,032	105,378	108,212	122,577
Net assets	77,510	80,560	84,538	86,677	94,337
Equity ratio	74.6%	75.1%	80.0%	79.8%	76.7%
Net income per share (yen)	66.48	74.27	77.55	56.09	78.15
Dividend per share (yen)	12.00	16.00	18.00	20.00	26.00
Operating margin	9.1%	9.5%	9.7%	9.4%	10.5%
ROE - Return (Net income) on equity	7.3%	7.7%	7.6%	5.3%	7.0%
ROA - Return (Ordinary income) on assets	7.3%	7.6%	7.6%	6.6%	8.8%
Number of employees	4,407	4,614	4,655	5,089	5,157

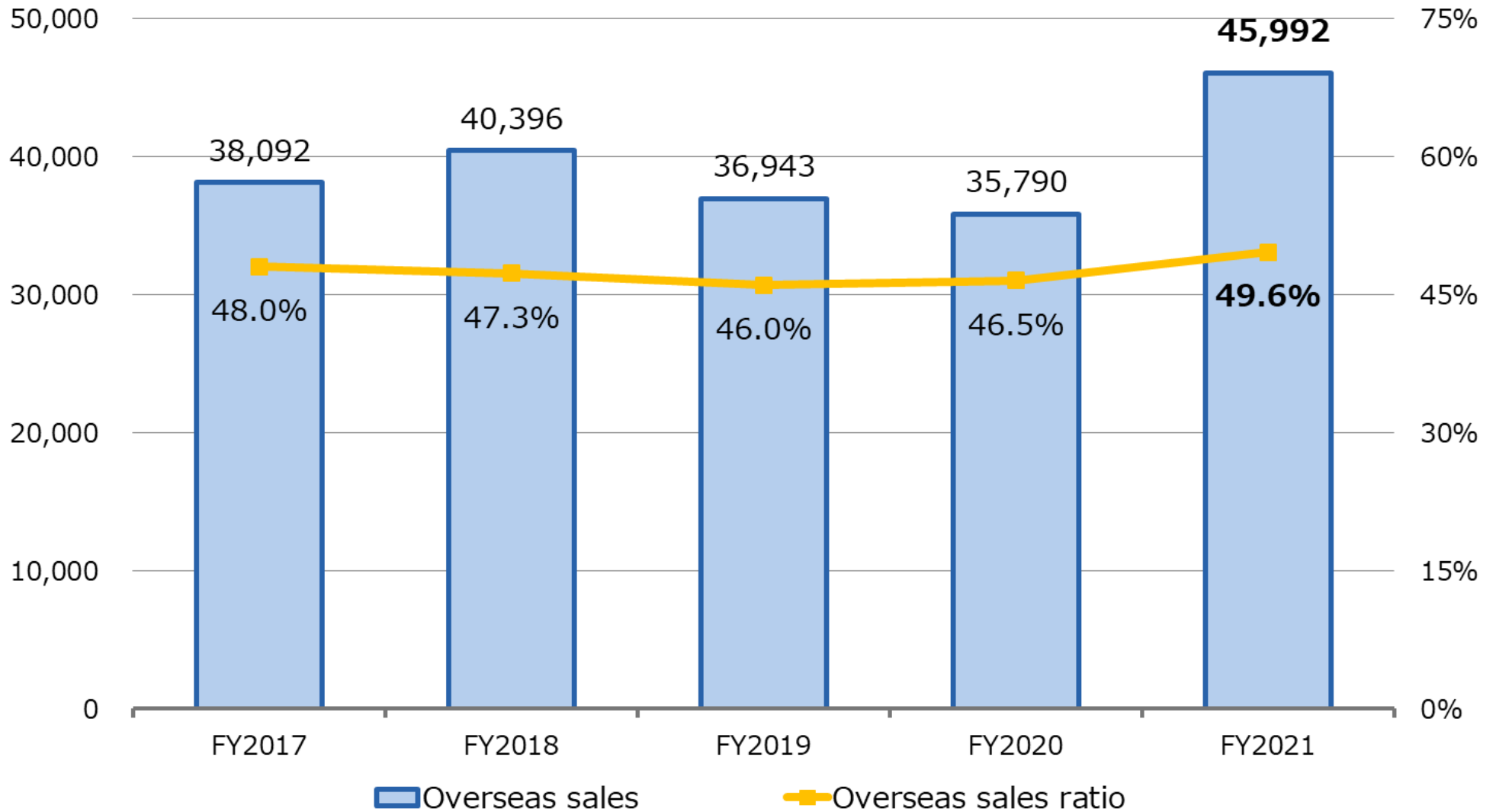
# 【Reference Materials】 Quarterly Changes by Business Segment

(Million yen)

		FY2020						FY2021					
		1Q	2Q	1st half	3Q	4Q	2nd half	1Q	2Q	1st half	3Q	4Q	2nd half
<b>Electronic Devices</b>	Net Sales	4,417	3,507	7,924	4,828	5,283	10,112	5,598	5,663	11,261	5,389	5,345	10,734
	Operating Income	103	△ 135	△ 32	267	653	921	338	353	691	315	179	495
<b>Precision Molding Products</b>	Net Sales	8,328	8,344	16,673	8,407	9,079	17,487	9,264	10,260	19,525	11,562	11,059	22,621
	Operating Income	1,152	1,401	2,554	1,305	1,657	2,962	1,618	1,762	3,381	2,171	2,105	4,276
<b>Housing &amp; Living Materials</b>	Net Sales	4,126	4,319	8,445	4,711	4,580	9,291	4,823	4,860	9,683	6,259	5,462	11,722
	Operating Income	32	57	89	277	172	449	231	131	363	305	△ 183	122
<b>Others</b>	Net Sales	1,460	1,288	2,748	2,042	2,179	4,221	1,349	1,898	3,248	1,958	1,883	3,842
	Operating Income	70	22	93	108	70	178	49	95	145	81	173	255
<b>Total</b>	Net Sales	18,332	17,459	35,791	19,990	21,122	41,112	21,036	22,682	43,719	25,169	23,751	48,921
	Operating Income	1,359	1,345	2,705	1,958	2,554	4,512	2,239	2,342	4,582	2,874	2,276	5,150

# 【Reference Materials】 Net Sales for Overseas

(Million yen)





## **Forward-Looking Statements**

This document contains information about Shin-Etsu Polymer's current plans, strategies and other items not based on historical fact. These are forward-looking statements that involve risks and uncertainties. Actual results may differ significantly from those discussed in the forward-looking statements due to various factors in the Company's operating environment, including changes in economic and market conditions, foreign exchange rates and demand trends.

Note: All yen figures in this document have been rounded down to the nearest unit.